

**The Impact of the U.S. Sugar Program**  
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**1. Introduction**

This paper reports on a commissioned analysis of the various costs, transfers, and employment consequences of the current sugar program for U.S. consumers, other sugar-users, tax-payers, sugar refiners, cane and beet growing and processing industries, other associated agricultural sectors, and associated world markets. The objective of the analysis is to document the costs and effects of existing policy in an objective, credible and thorough fashion. The analysis looks at the various impacts of removing the current program and moving to free trade in sugar as one way to assess the effects of current U.S. sugar policy. Looking at the complete elimination of the sugar program is the purest way to estimate the various effects and transfers on all agents.

The key personnel involved in the analysis comprises John Beghin, who is the Marlin Cole professor of international agricultural economics, Department of Economics, at Iowa State University and former director of FAPRI ISU (1999-2007); and Amani Elobeid, international sugar and biofuel senior analyst, Food Agricultural Policy Research Institute (FAPRI), Center for Agricultural and Rural Development (CARD), and Department of Economics, at Iowa State University. Beghin and Elobeid have conducted a series of analyses of sugar and sweetener markets for clients including the U.S. GAO (2000), The American Enterprise Institute (2006-07), and the American Farm Bureau Federation (2004-05), among others. They have published extensively on sugar policy and related markets in academic journals. At various stages of the analysis, the two economists greatly benefited from much feedback, inputs, and comments from various industry analysts. This report describes the scenario considered, the modeling approach used, and a central set of results.

## **2. The Policy Reform Scenario**

The analysis considers the removal of the current U.S. sugar program and associated trade barriers. As the sugar program is removed and borders open, U.S. imports of sugar increase and U.S. sugar prices, raw and refined, fall to their world levels. Simultaneously, the increase in imports affects world prices of sugar and associated markets and crops. The net effect on U.S. sugar prices is negative. The decrease from the removal of the TRQ and associated tariffs is much larger in absolute value than the increase in world prices resulting from larger U.S. sugar imports. The scenario considers these changes and their effects on U.S. markets.

In addition, it is assumed that to preserve acreage of cane and beet, cane and beet processors change their contractual arrangements with cane and beet growers to entice them to grow by offering them a larger share of the output price than the shares offered under the sugar program. Finally, we consider varying assumptions on the refined-raw sugar markup at the world level. There is some uncertainty regarding this refining margin on an importer basis. We use a first assumption of a 5-cent margin plus 3 cents of transportation or 8 cents per pound in total. Alternatively, we consider a smaller margin and small transportation cost adding up to 6 cents per pound. As results do not change qualitatively using these alternative margin levels, we focus on the 8-cent margin case. The results for the 6-cent case are available upon request from the authors as well as other runs with other varying assumptions.

The policy shocks are imposed on market projections from 2013 to 2020, in deviation from a baseline uniquely developed for the SUA using an augmented FAPRI model approach, which derives and quantifies these effects in a consistent modeling framework. The approach encompasses both changes in refined and raw sugar prices. The difference between raw and refined prices has become an important development in recent years. U.S. refined sugar prices

have exhibited a high margin above the U.S. raw sugar price. With trade liberalization, both prices decrease in the United States, but with a steeper decline for the refined sugar price than for the raw sugar price.

### **3. Summary of model results**

The elimination of the U.S. sugar program and the associated import quotas and tariffs beginning with the 2012/13 marketing year results in significant changes in domestic sugar prices and in the quantities of sugar supplied and used. The U.S. price of raw sugar falls by 24 to 34% depending on the year of the projection. The wholesale refined sugar price falls by 32% to 40%, and the retail refined sugar price falls by 26% to 33%. These effects are net of the increase in the FAPRI model's world sugar price induced by larger imports by the U.S. economy. The raw sugar price on the world market increases by 2% to 4% or by about 1 cent per pound.

U.S. sugar production declines by about 10% during the first half of the projection period and then recovers to the 2011/12 level by 2020/21. Domestic sugar deliveries rise by a little more than 15% as consumers respond to the lower prices and as U.S.-produced foods and beverages replace products that were formerly imported. The United States once again becomes a net exporter of sugar-containing products after 15 years as a net importer due to the sugar program. Sugar imports increase by 78-84% during the first half of the projection period but are only 52% above the baseline by 2020/21. U.S. cane sugar refiners operate at full capacity throughout the period. Imports include both raw and refined sugar because we assume no increase in cane sugar refining capacity.

Employment grows proportionally with the expansion of activities in the food processing sectors. In aggregate, the 12 sectors show between 17,000 and 20,000 new jobs depending on the year projected. The sugar crop processing sectors see some contraction but sugar refining increases as lower-cost raw sugar imports get refined beyond the volume refined under the sugar program. The net effect on the sugar complex is modest from -0.5% to +5.4% changes in labor use depending on the year.

There is a \$2.9-3.5 billion gain in consumer welfare due to the lower sugar prices. Food and beverage manufacturers experience lower production costs by a few percentage points, resulting in 1 to 3% price decreases, depending on the industry. Constant 10% margins are assumed, and the expansion in product demand results in a \$770-975 million increase in manufacturers' gross margins.

The model calculates that the gross margins of sugar crop growers and processors increased sharply with full implementation of the 2008 farm bill during 2009/10 – 2011/12. They were up by an average of \$4.0 billion per year to \$7.4 billion. During the projection period they fall back closer to the \$3.4 billion average that prevailed during 2006/07 – 2008/09, averaging just below \$4 billion for 2012/13 to 2019/20.

## **4. Modeling Approach**

### ***4.1. Major modeling steps***

This section summarizes modeling steps in a non-technical exposition. A model appendix (Appendix 2) provides more details and equations underlying the model. The model structure is based on the FAPRI model system for raw sugar and sugar crops, biofuel, and associated crops, and an added U.S. food-processing sub-model specially developed for the SUA analysis. This

approach follows the spirit of the GAO analysis (GAO, 2000; and Beghin et al., 2003), which is expanded here to account for sugar-containing product (SCP) imports and implications of the sugar program and SCP trade on employment in key food processing industries. The food-processing sub-model provides U.S. aggregate demands for refined sugar and High Fructose Corn Syrup (HFCS), which feed into the FAPRI models as arguments in the utilization of sugar and HFCS in the U.S. economy. The U.S. FAPRI model incorporates all important features of NAFTA. The FAPRI models endogenize the world prices of raw sugar, U.S. prices of raw sugar and sugar crops, HFCS, corn and other crops linked to sugar production.

Beyond adding a U.S. food-processing module to the FAPRI models, modifications are made to account for the world supply of refined sugar and for the sugar use in foreign SCP goods imported into the United States, although these are small relative to world supplies. They are likely to have a small effect on world prices of sugar. The SCP trade has a potential substantial effect on the output of some food-processing sectors. World sugar balances are carefully accounted for consistency and accuracy. The standard FAPRI sugar model does not disaggregate raw and refined sugar. All sugars are expressed in raw sugar equivalent. We complement the existing FAPRI sugar model with an additional component to link the world price of refined sugar to the world price of raw sugar following the removal of the refined sugar TRQ in the United States. This point is explained in the world sugar model section below.

#### ***4.2. The FAPRI model***

The FAPRI modeling system is composed of a set of interlinked models, each described in the following sections.

##### *4.2.1. U.S. cost of production model description*

Projections for variable costs of production for crops are generated in a cost of production model. These costs are used to calculate the expected net returns for sugar beet and sugarcane used in the U.S. sugar model to determine planted area. These costs of production are shown in the appendix. Since data for sugarcane variable costs are not available from USDA, the sugarcane costs are determined by multiplying the sugar beet variable costs by 1.6, based on the relative field cost information for beet and cane production presented in USDA's January 2011 Sugar and Sweetener Outlook. Data sources are also provided in the appendix.

The cost of production model then projects variable costs for sugar beet and sugarcane (and other crops) from 2008 to 2025. For each of the cost components (seed, fertilizer, fuel, repairs, etc.), the projections are determined by the projected producer price index (PPI). Projections of price indices such as the PPI are obtained from IHS Global Insight. Once costs are determined and projected, the expected net returns for sugar beet and sugarcane can be calculated by state. The expected net returns then enter into the planted-area equations by state, which are explained next.

#### *4.2.2. U.S. sugar FAPRI model description*

The U.S. sugar model is embedded in the U.S. agricultural model, which is a partial-equilibrium model that includes behavioral equations to determine crop planted acreage, domestic feed, food and industrial uses, trade, and ending stocks in marketing years. The model solves for the set of prices that brings annual supply and demand into balance in all markets. For crops with by-products, behavioral equations for the by-products are also included, for example HFCS, ethanol and corn oil from corn, and soybean meal, soybean oil and biodiesel from soybeans. For each commodity, a market-clearing price is calculated by equating quantity supplied to quantity demanded.

Specifically in the sugar module, the areas planted for sugarcane and sugar beet are modeled by major producing state and are a function of real own net returns, the real net returns of competing crops and sugar allotments. The latter have been mostly nonbinding under the 2008 farm bill since they are set much above actual production. They do not influence the projections either. Crop production is the product of the area harvested and trend yield. Using recovery rates, sugar beet and sugarcane production is converted to raw sugar equivalent. Raw sugar demand is determined by the real sugar retail price, HFCS domestic deliveries, net imports of SCPs, real consumer expenditure and a trend. Sugar stocks are a function of the raw sugar price and sugar production. Since the model is based on annual data, intra-year factors such as the fill rate of sugar TRQs are not easily accommodated. Exports are determined by the ratio of domestic to world sugar price and Mexican (NAFTA) sugar imports, which are determined in the international sugar model through a behavioral trade equation based on the relative Mexican to U.S. sugar price. Additionally, HFCS demand by Mexico is determined in the Mexico model and accounted for in HFCS exports in the U.S. model.<sup>1</sup>

The equilibrium domestic raw sugar price is achieved by equating supply and demand in the sugar market. Imports from countries other than Mexico are exogenous, reflecting the tariff rate quotas limiting U.S. imports of sugar from these countries. Other prices used in the model, namely the refined beet sugar price, the retail sugar price, the sugarcane price and the sugar beet price, are determined through price transmission equations. Behavioral equations in the U.S. sugar model are explained in the technical modeling appendix along with the data sources for the variables.

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<sup>1</sup> The U.S. agricultural model includes supply and demand equations for HFCS and solves endogenously for the equilibrium HFCS price. This domestic HFCS price is linked to Mexico HFCS model equations to determine Mexico's demand for U.S. HFCS.

The sugar inventory behavior is assumed to depend on the quantity of sugar produced and the price of sugar. This equation is modified in the SUA analysis; we reduce the response of inventories to the sugar price to moderate the magnitude of inventories to realistic levels under free trade.

#### *4.2.3. The International sugar FAPRI model description*

The international sugar model is a non-spatial, partial-equilibrium econometric world model consisting of several countries/regions, including a rest-of-the-world aggregate to close the model. Major sugar producing, exporting, and importing countries are included in the model. The model specifies only raw sugar production, use, and trade between countries/regions and does not disaggregate refined trade from raw trade. Consequently, there is no categorization between importers as refiners or toll refiners because the countries that specialize in that role are well known and stable over time.

The general structure of the country sub-model includes behavioral equations for area harvested, yield, production for sugar beet and sugar cane on the supply side, and per capita consumption and ending stocks for raw sugar on the demand side. Equilibrium prices, quantities, and net trade are determined by equating excess supply and excess demand across countries and regions. The sugar model uses price transmission equations to link the world and domestic markets for each country. Via the price transmission equations, the domestic price of each country or region is linked with a representative world price reported by USDA (formerly Caribbean FOB price discontinued as of July 1, 2011, futures No 11 futures price thereafter). The Caribbean and nearby sugar No 11 futures prices were nearly identical, when averaged over a year except in 2010. For the most recent historical year, the model uses recent nearby futures prices as USDA's reported price is not available.



Planted area is modeled as a function of lagged planted area, the lagged cane or beet sugar price, the lagged prices of alternative crops, real fertilizer price, real livestock revenue and a trend. Yield is modeled as a function of lagged yield, ratio of real sugar to fertilizer price, total area and a trend. The output to input price in the yield equation captures the potential intensification impact of prices, which reflects more intensive use of inputs such as fertilizer when revenue grows faster than cost. Total area captures the extensification impact, which reflects declining yield as more marginal land is brought into production. To complement the yield intensification specification, a fertilizer component is included in which growth in yield from a purely intensification effect is associated with a change in the rate of nitrogen-phosphorous-potassium (N-P-K) fertilizer application per hectare. Crop production is the product of planted area and yield. Total sugar production is obtained by converting beet and cane production into raw sugar equivalent.

Sugar consumption per capita is determined by the real consumer price of raw sugar and income per capita. Total demand is the product of per capita consumption and population. Inventory demand is a function of lagged ending stock, sugar consumption, and the real consumer price of raw sugar.

In many countries, the beet or cane prices are set by policy and can be treated as being predetermined. Some countries lack information on the agricultural price of raw sugar, so the real consumer price is used instead of the agricultural prices in the specification of the acreage response. In some countries, yield improvements are captured by a time trend.

The excess demand (supply) of each country enters into the world market for raw sugar and the sum of all excess demands and supplies is equal to zero by market clearing to determine the world market price. Price transmission equations account for exchange rates and other price

policy wedges, such as tariffs, and transfer-service margins. The typical price transmission equation assumes that agents in each country are price-takers in the world market. Countries are either natural importers or exporters if their autarkic price falls above or below the world price, respectively.

Depending on data availability, domestic prices in the sugar model can be farm, wholesale, or retail prices. Because of the homogeneous nature of sugar, quality adjustments are not incorporated in the price transmission equations. In general, only one domestic price is used in the model. Consumer and producer prices are differentially specified only in countries that have a deficiency type of producer support or explicit tax on consumption.

This general structure is slightly modified to accommodate policy interventions other than price distortions, such as quantitative restrictions on area, supply, or trade flows. For example, imports constrained by binding tariff rate quotas are treated as exogenous and domestic prices are solved endogenously. Policy interventions providing a price floor are treated as such and are effective whenever the domestic producer price falls to the price floor level. The interaction with other components of the FAPRI commodity models is limited to cross-price effects in supply (wheat, rice, and soybeans). There are no links in consumption. Data sources for the international sugar model are described in the technical appendix.

#### *4.2.4. Addendum on the world price of refined sugar*

We incorporate a world price of refined sugar to be linked to the consumption side of the model. We maintain a 5-cent difference per pound between the refined and raw sugar prices in the world market to express arbitrage in refining in world markets. As the world price of refined sugar is a FOB price quoted in non-US ports, we add 3 cents of handling and transportation to account for the transaction cost between markets. In total 8 cents separate the raw and refined prices as

landed at the United States border. For a given fixed world price of raw sugar, the perceived supply of refined sugar is horizontal at a price 8 cents above the raw sugar price (about 6 cents if accounting for 7% of sugar loss in the raw/refined conversion). As mentioned in the scenario section, we also consider a 6-cent (non-adjusted) margin as an alternative assumption.

#### *4.2.5. Return margins in sugar processing industries*

The price received by beet farmers is based on a linear relationship between the wholesale price of refined sugar and the beet price. This represents the sharing of the beet processing margin. This distinction is somewhat contrived as beet farming and processing are vertically integrated in cooperatives owning the processing plants in all production areas. The aggregated returns to beet growing and processing often accrue to the same agents. The model keeps separate surplus measures for beet farmers and then for the beet processing sector. The linear relationship between the two prices is calibrated on the most recent available beet price and wholesale refined sugar price. Given the refined beet sugar price and the sugar beet price, the gross margin for beet sugar processors is computed.

The sugar beet price is a function of the refined beet sugar price as farmers get a proportion of the refined price. Once support policies are removed, the prices of both refined beet sugar and the crop would decline and the impact on the gross margin in beet processing would be a reduction in the margins. In the scenario, the share of the sugar price captured by growers increases by 45% to entice planted acreage, which would otherwise decline considerably.

The gross margin of cane processors is a function of the price they receive for raw cane sugar and the price they pay for the cane crop.  $(\text{Price of sugar} \times \text{raw sugar per ton of cane}) - \text{Price paid for cane}$ . Although the price received by cane farmers is directly linked to the raw sugar

price, both prices vary. The cane price reflects the sharing agreement between growers and processors of cane. With sugar trade liberalization, both prices fall. The raw cane sugar prices fall by more than the cane crop price since the latter is assumed to represent a larger fraction of the raw sugar price. We assume that the share of the raw cane sugar price received by growers (and offered by processors) increases by 30% with trade liberalization to entice them to keep producing cane to be processed.

The markup between the raw and refined sugar prices is an instrumental parameter in the model since the refined price feeds back into the sugar demand and will influence model results once the sugar support policies are removed. The refined beet sugar price is a function of the raw sugar price (see model appendix). Historically, in the last 5 years, the price differential between the two prices ranged between 4.86 cents/lb and 17 cents/lb (non-adjusted for the raw/refined conversion). The model projects this differential to be about 15 cents/lb at the beginning of the projection period and about 14 cents/lb toward the end of the projection period in 2020. Margins in cane refining fall to 8 cents (non-adjusted) per pound in the scenario. Recall the 8-cent non-adjusted margin is equivalent to a bit more than 6 cents adjusted for the raw/refined conversion (refined sugar price-1.07 raw sugar price).

#### ***4. 3. Major Modifications to the FAPRI Sugar Models for the SUA Analysis***

The allocation of final demand for sugar in the original FAPRI model is in raw sugar equivalent. It is the sum of raw cane sugar use (from imports and domestic production of both raw and refined cane sugar) and refined sugar from beet production. In the augmented model the aggregate raw sugar use is split into refined sugar from cane plus sugar from beet (a perfect substitute for refined cane sugar), and raw sugar going as an input to sugar refining. The

intermediate demand for refined sugar comes from food processing industries other than sugar industries. This intermediate demand is explained in the section on food processing industries.

Among food industries processing sugar we distinguish NAICS sectors 311311 (Sugarcane Mills), 311312 (Cane Sugar Refining), and (311313 Beet Sugar Manufacturing) as the 3 sectors producing raw sugar and refined sugar (from raw cane sugar and beets) and employing workers. The sum of the production of sectors 311312 and 311313 constitutes the total domestic production of refined sugar or sector 31131. This production plus the imports of refined sugar, provides the total availability of refined sugar. Imported raw sugar goes into raw sugar refining and ends up as refined sugar. The set of food sectors modeled in the analysis is shown in the table 1 below. They correspond to those selected in an analysis of employment effects of the sugar program by Promar International (Promar International, 2010a), with the addition of “Sugar” which represents retail and food service demand for sugar.

**Table 1. Sectors included in food processing and food demand modeling**

Food Sectors in the SUA analysis
Breakfast cereal
Sugar
Choc & confec.
Confec. Mfg
Nonchoc confec
Frozen food
Fruit & Veg can
Ice cream
Bread & Bakery
Cookies, cracker
Snack food man
Flavoring syrup
Soft drinks

*4.3.1. Modeling food processing industries*

We follow and update the approach of GAO (2000) and more recently Miao et al. (forthcoming) to model food processing industries. We extend these approaches by incorporating the trade of

sugar containing products (SCPs), an important source of trade diversion and indirect imports of sugar. These SCP imports are also a source of employment reduction in food industries, induced by reducing the production of SCPs at home.

The approach assumes constant return to scale technology and a price markup by food processors allowing for food prices to be above their unit cost. Constant returns imply that the cost per unit is equal to the marginal cost and equal to the sum of input prices weighted by their optimum level per unit of output. This structure implies that the change in unit cost is equal to the change in marginal cost. The change in the unit cost is also equal to the sum of the proportional changes in underlying input prices weighted by their cost shares. Whenever the sugar input price changes, the unit cost changes accordingly in a proportion equal to the sugar price change (in %) weighted by the sugar input cost share. The price charged by food producers-retailers is set above unit cost with a fixed price markup (10 cents per 2007 constant dollar of retail, i.e.,  $\$1 = \$0.1 \text{ markup margin} + \$0.9 \text{ unit cost}$ ). This approach abstracts from explicitly modeling the food wholesale and retail pricing behavior but acknowledges the markup. Under the assumption of constant markup, the decrease in sugar prices from removing the sugar program is transmitted to consumers of sweetener-intensive foods through lower input prices and thus output prices. Similarly, if the price of HFCS is affected by the change in sugar policy through some feedback effect via the demand for corn and the world corn price, the resulting change in the HFCS price translates into a similar proportional change in the food price.

The change in the food industries' output depends on the change in food demand and the change in trade of similar SCPs. Production is equal to domestic demand plus export demand net of imports. From this equality, changes in production output can be derived.

The intermediate demands for sweeteners in the US are affected and follow from the constant-return-to-scale assumption maintained for food processing. They are the sum of a scale effect coming from an expansion of food output after liberalization and the effects of lower input prices multiplied by the price elasticities of input demand with respect to sweetener prices. The sectoral input uses are aggregated over all food industries into total intermediate use of refined sugar and HFCS in food industries in the US.

With the sugar program removal, several SCP imports decrease and SCP exports increase because of the new parity between US and world sugar prices; domestic food demand increases through lower food prices. These three effects summed up give the expansion of output in each of the 12 NAICS industries (other than sugar industries) analyzed in the investigation.

Imports of processed food are characterized by significant persistence and trade diversion to bypass the expensive sugar TRQ system. Some of these SCP imports vanish to a great extent without the sugar program rationale as they represent an uncompetitive way to bring in sugar or compete with domestic SCPs in the US under unfettered markets. Other SCP imports represent genuine trade integration and are little affected by the change in the sugar program. We account for the trade diversion in the modeling of SCP imports as described in the technical appendix. Exports of SCPs do not show persistence (no clear time trend). The higher the US sugar price is relative to the world price, the less competitive these exports are. Hence we assume that food export demands respond negatively to the relative (US/world) price of raw sugar as shown in the model appendix.

#### *4.3.2. Food demand*

The approach to model food demand follows the approach used in the 2000 GAO study but considering traded goods. The LINQUAD incomplete demand systems approach (LaFrance

1998) is flexible in its ability to reflect consumer preferences by incorporating the quadratic price term. The LINQUAD incomplete demand system approach is easy to calibrate while imposing proper curvature (Beghin, Bureau, and Drogué, 2004) based on existing or consensus estimates of income and own-price elasticities. The system leads to an exact welfare measure for the final consumer. The specification of demand is linear in income and quadratic in food prices. The demands satisfy all traditional properties imposed on consumer demand systems.

When the sugar program is removed, new lower prices prevail for food since the unit cost of these food goods decreases as explained previously. These new prices lead to welfare gains measured by the equivalent variation (EV) relative to original higher prices. The EV is interpreted as the dollar amount the consumer would have to be given to reach the same higher utility reached under free-trade prices, but under the higher food prices prevailing under the sugar program.

#### *4.3.3. Employment effects*

Employment effects follow from effects in food production sectors and are computed recursively because labor hardly responds to sugar input prices. The price of labor is assumed constant because changes in these industries would be too small to influence wages. Labor is a derived demand for the labor input in the 13 NAICS industries (food processing sectors+ sugar industries). Labor is not a direct substitute for sweetener. To keep matters transparent, we assume that labor use in NAICS industries depends on the scale of activities. Total change in labor use in food processing industries is computed by aggregating the labor changes over all food industries of interest. The data on labor use come from US Census data, Survey of Manufacturers. Values are available for 2010. However, the last year detail material data are available for is 2007, so we use labor data for 2007 as well to calibrate these labor effects



consistently. We then recalibrate projections in 2008-2010 to match census data and then keep the same 2010 adjustment factor in later years (2013-2020).

#### *4.3.4. Return margins of food processors*

Each food processor/retailer marks up the unit cost of production to sell to consumers. Note that as we do not model retailers explicitly, we aggregate the retailing function with the processor sector. The FAPRI model provides a retail price of sugar so for that sector we can explicitly compute a retailer gross margin. Assuming the constant price margin (10 cents per dollar of retail food value in 2007 prices inclusive of the margin ( $\$1=0.1$  margin+ $0.9$  unit cost)), then consumer prices fall by as many cents as the corresponding unit costs do. Consumers benefit from price decreases (in cents per unit) equivalent to the dollar cost savings experienced by food processors. The changes in returns margins (returns above cost) of the food processors/sellers are then equal to the price markup (10 cents in 2007 dollars) multiplied by the expansion of output.

#### ***4.4. The calibration of the added food processing and consumer module***

The calibration is explained in detail in the model appendix. Here we summarize key points and a few changes undertaken after an evaluation of the initial calibration. This calibration of the demand system initially followed similar steps as in the robust approach of Miao et al. (forthcoming) and used data for 2007 for food shipments. We use a similar set of elasticities but modify the own-price elasticity of final sugar demand and set it equal to -0.10. Miao et al. have a value of -0.30.

Retail prices are set initially equal to 1 dollar in 2007 prices, except for sugar which is explained next. The \$1 prices then grow over time with various components. The cost of sweeteners reflects the use and unit cost of sugar and HFCS in the FAPRI projections. The other cost component grows with the food CPI. The return margin of 10 cents (in 2007 dollars) also

grows nominally with the food CPI. Hence these nominal prices evolve during the projection period. Real prices are obtained by deflating income and prices by the general CPI re-centered on 2007. Real prices increase over the baseline period because the food CPI is projected to grow faster than the general CPI.

The retail price of sugar comes from the FAPRI model where it is specified as being determined by the lagged retail price, and the current wholesale and raw sugar prices. We modified that equation in the FAPRI model to reduce the persistence (from the lagged price coefficient which is reduced to 0.1 and with a doubling of coefficient on wholesale and raw sugar prices). This modification means that changes in the wholesale price translate faster into changes in the retail price of sugar. This modification is incorporated in the new baseline. In the free trade scenario we constrain the retail-wholesale margin on refined sugar not to exceed its level (in cents per pound) in the baseline in the corresponding year. This is done to convey the expected strong competition in retailing sugar to consumers.

Regarding the calibration of intermediate demand for sugar in food processing, we set the own-price elasticities of the sweetener input demands to -0.2 and the cross prices elasticities to 0.1. This is consistent with the view that these intermediate demands for raw inputs are price-inelastic.

Finally, in calibrating SCP imports, we had to experiment and calibrate the import demands of several sectors with smaller price responses which had been initially set too responsive. The historical data on SCP trade were provided by Promar International. Promar also suggested and provided a transparent mapping of HS chapters into NAICS industries. We followed the latter for the most part in combination with the concordance between HS and NAICS provided by Census. For sectors not covered by HS chapters involving sugar, we impose

the sugar intensity per dollar of the corresponding domestic food processing sector. Similarly, SCP exports exhibit the same intensity as domestic sectors and an adjustment factor is added to calibrate the projected sugar content of SCP exports on historical data.

## **5. Scenario Results**

We present the results for the 8-cent refining margin case for the scenario in deviation from the baseline established for the SUA analysis for years 2013 to 2020. Results are presented in two tables. Table 2 shows the results for food processors, consumers, SCP imports, and employment effects. Table 3 presents results for the FAPRI model for the cane and beet sectors, their processing and cane refining and sugar imports. Each table shows the baseline levels, scenario levels, and then the changes in percentage terms between the scenario and the baseline. Table 4 shows the macro economic variables used in the projections. These do not change between the baseline and the scenario.

### **5.1. Key drivers**

The two key drivers of the scenario results are the arbitrage between the world and U.S. prices of raw sugar and a similar arbitrage between world and U.S. prices of refined sugar. The U.S. price of raw sugar falls by 24 to 34% (rounded) depending on the year of the projection. The wholesale refined sugar price falls by 32% to 40%, and the retail refined sugar price falls by 26% to 33%. These effects are net of the increase in the world price of sugar induced by larger imports by the US economy. The raw sugar price on the world market increases by 2% to 4% or a by about 1 cent per pound. These U.S. price changes reduce the cost of sugar in food processing and sugar retailing with benefits accruing to food processors and consumers. However, they induce contracting margins for all U.S. sugar industries from sugar crops to

refiners. Domestic sugar production (beet sugar and raw cane sugar) initially declines about 10% and then recovers to nearly unchanged. Consumption rises about 15%. Imports rise about 80%. Cane sugar refiners operate at full capacity using raw sugar imports as input. The US shifts from being a net importer of sugar-containing products to being a net exporter. Next, we present more detail for specific sectors and agents.

## ***5.2. Food processors***

Food processors experience lower cost of production by a few percentage points translating into 1 to 3% price decreases (rounded) for the 12 processed goods. These reductions are modest because sweeteners represent a small cost share in production cost. Nevertheless, these translate into an increase in demand for their food products. These expansion effects are amplified by changes in SCP trade. There is a substantial reduction of the SCP imports which existed to bypass the sugar program and the high cost of sugar. In addition, there is an expansion of exports of food products which become more competitive without the sugar program. These effects are particularly potent in two sectors (Chocolate & Confectionery, and Non Chocolate Confectionery) for which output increases by 39% to 58% (1<sup>st</sup> sector) and 19% to 27% (2<sup>d</sup> sector). These sectors see imports nearly vanish with reductions of 88% and 86% in the later years of the projection period. Other import reductions are much more modest. In aggregate, the sugar equivalent of SCPs and other food imports falls by 37 to 58% during the projection period.

To compute return margins for food processor-retailers, we keep a constant 10 cents per dollar of shipments at 2007 prices. The expansion of the processors' margins is derived through the expansion of their output. Cost savings are assumed to be passed through to consumers. The food processors/retailers return margins increase by 770 to 975 million dollars at current prices depending on the projected year. The largest margin changes arise in the two confectionary

sectors previously mentioned.

These sectors use more sugar input, which explains the expansion of the intermediate demand for sugar. The intermediate use increases through two effects: the lower price of refined sugar used as input for roughly 6 to 8%, and more importantly through the expansion of output in all food sectors, summing up to roughly 18 to 23% increase in intermediate demand. The latter expansion is particularly important in the two confectionary sectors. The total increase in the intermediate use of sugar is between 25% and 30%.

### ***5.3. Final consumers***

Large gains accrue to final consumers through lower retail prices for sugar but also through lower food prices for food items that are intensive in sweeteners. The prices for the 12 food products included in the consumption basket fall modestly but these small price changes inclusive of the lower retail sugar price translate into \$9 to \$11 (rounded) of welfare gains per consumer, and this multiplied by the whole U.S. population amounts to 2.929 to 3.501 billion dollars of consumer welfare gains. These consumer welfare effects are larger than those obtained in the GAO study because the price changes (dollar differences) induced by the policy change in are much larger in the 2013-2020 projection than they were in 1996 or 1998, the two years analyzed by the GAO investigation (Beghin et al., 2003). Our consumer welfare figures are slightly smaller than the \$4 billion consumer cost estimated by Promar International (2011b) because the latter analysis used recent (2011) data when prices in the United States were at their highest level relative to their world price counterparts. Hence, our results are consistent with these reference figures.

### ***5.4. Employment effects***

Employment grows proportionally with the expansion of activities in the food processing sectors.

In aggregate, the 12 sectors show between 17,000 and 20,000 (rounded) new jobs depending on the year projected. The sugar crop processing sectors see some contraction but sugar refining increases as cheap raw sugar imports get refined beyond the volume refined under the sugar program. The net effect on the sugar complex is modest from -0.5% to +5.4% changes in labor use depending on the year. The latter figures can be disaggregated into the employment effects in raw sugar production, refined cane sugar production, and beet refined sugar production. Raw cane sugar production loses between 1 and 12% of its employment base depending on the year; refined cane sugar increases its employment by 24%; and refined beet sugar production loses between 2 and 11% of its employment, depending on the year projected.

The net increase in employment inclusive of the sugar sectors remains in the 16,900-20,100 range (rounded figures). The largest proportional job creations occur in the confectionery sectors because they exhibit the largest relative increases in output .

## ***5.5. Sugar industries***

### *5.5.1. Sugar beet and sugarcane growing industries*

Historically, average net returns per cane acre have been around \$126/acre for the period 2006/7 to 2010/11 which compares roughly to recent wheat returns per acre (average around \$124/acre based on latest FAPRI estimates for 2009/10 and 2010/11 and also based on estimated historical net returns in our model for 2006/7 to 2010/11). In more recent years (2009/10 and 2010/11) cane net returns have been higher averaging \$228/acre as estimated in our model. Beet net returns have been much higher than most other commodities at \$672/acre (as estimated in our model for 2006/7 to 2010/11) . In particular, they have been historically above corn and soybean returns. FAPRI UMC reports recent net returns for corn and soybean for 2009/10 and 2010/11 averaging \$405/acre for corn and \$324/acre for soybean. We estimate beet return for the same

years averaging \$863/acre. These informal comparisons are made under several caveats given different model assumptions, land quality differences, different variability over time and regional variation not considered here. Nevertheless they provide some relative magnitudes.

With the removal of the U.S. sugar support policy and the consequent reduction in the domestic sugar price, sugar harvested beet area falls by a percent change between 2% and 11% depending on the year projected. Given the partial lagged element in the price expectation (current and lagged prices enter the expectation), the beet area falls more at first and then recovers with slightly higher world prices in later years. Sugarcane harvested area also declines relative to the baseline, ranging between 1 and 12%, with a similar pattern of larger reductions occurring with the partial lag in price expectation in early years and then a recovery of planted area in later years as world prices follow an upward pattern.

As shown in Table 3f, net returns fall in cane and beet growing. Sugar beet growers' net returns fall by 4 to 24% during the projection period, with the decreases being first pronounced and then tapering at the end of the projection period when world prices increase. The net returns of cane growers fall by 9.2 to 113% with similar patterns of strong decreases in early years and then a recovery of net returns later in the projection period. The variations in gross market revenues are less substantial, varying between 1 and 16% decreases for cane growers, and 2 to 14% decreases for beet growers.

#### *5.5.2. Sugar industries*

Given the reductions in sugarcane and sugar beet production, beet sugar and raw cane sugar production decline by similar percent changes. The margins of beet processors deteriorate as they receive a lower refined sugar price and have to compensate growers to entice them to plant beets.

The estimated decreases in their margin range between 50% and 61%. Cane processors see their margins fall as well by 3% to 54%.

U.S. sugar refiners decrease their reliance on domestic raw sugar. However, sugar refiners expand their output by about 24% as imports of raw sugar can occur at lower prices once the border is open. Refiners expand their output up to their capacity (7.2 million tons of refined sugar). Refiners see their margins (output\* per unit margin) affected by two opposite forces. The margin per unit of output deteriorates, as the lower price of raw sugar does not fully offset the reduction in the U.S. refined sugar price. The per-unit margin falls by 57 to 58% depending on the projected year. As their output expands by 24%, U.S. refiners can offset some of the losses on the per-unit margin by selling much larger volumes of refined sugar. The total margin (output\* per unit margin) still falls by about 47-48%.

The lower sugar price encourages more demand for sugar, with domestic deliveries increasing by changes ranging between 14% and 17% over the projection period relative to the baseline. These changes come from increased consumer demand for sugar, increased intermediate demand for sugar in food processing, the latter being driven by a substantial decrease in SCP net imports and increase in SCP exports.

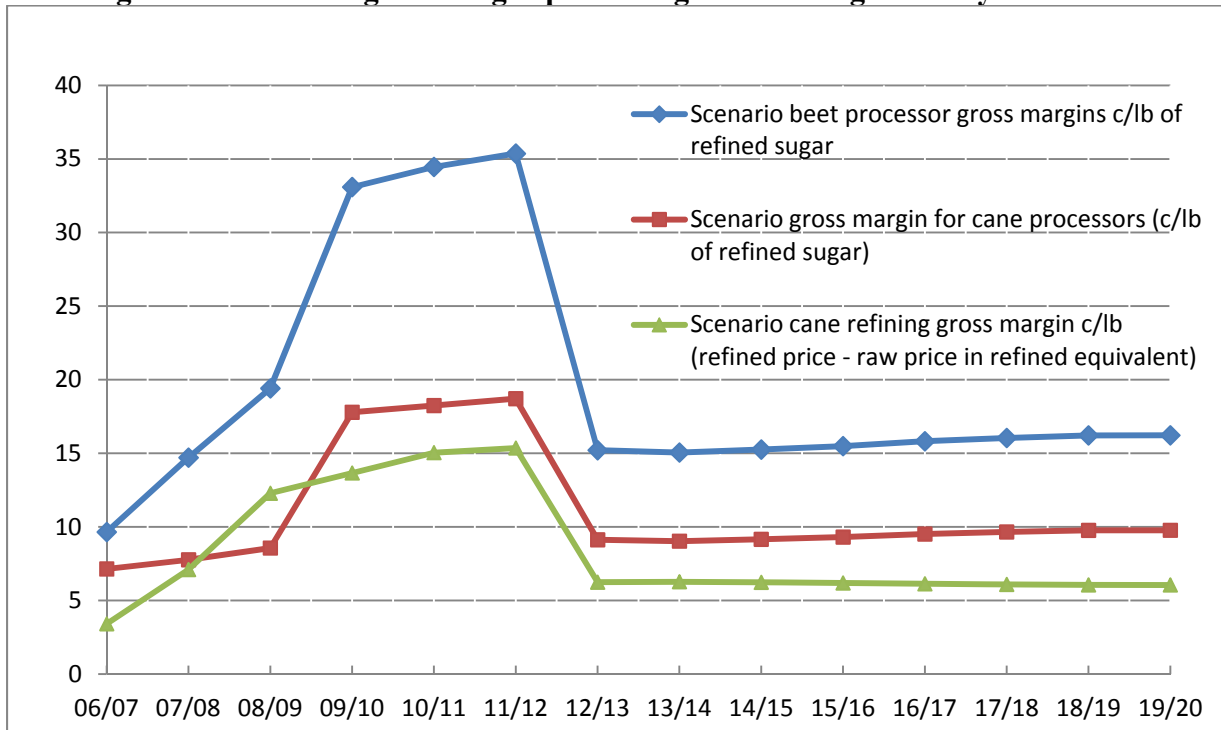
The impact on the gross margins of cane processors, cane refiners, and beet processors is summarized visually in Figure 1. The impact of the 2008 farm bill in FY 10-12 has been to increase gross margins for all sectors by roughly \$4 billion annually (average of \$3.390 billion for 2006/7-08/09 and \$7.426 billion for 2009/10-11/12). The reform scenario brings these gross margins well within their recent historical values (pre 2008 farm bill) from their recent peaks in 2011/12 to an average of \$3.669 billion for 2013-15 and 3.984 billion for the whole projection period as margins improve in later years.



### 5.6. HFCS sector

HFCS producers see their gross margins deteriorate because the intermediate demand for HFCS falls as the sugar input use increases in food processing. HFCS use and output fall by 3 to 4%. HFCS prices fall as a result by 3% to 6% depending on the year projected. Corn prices change little because the change in HFCS is very small relative to the total use of corn at the world level. The deterioration of HFCS margins comes solely from the decreases in output and output prices rather than from any effect on the input cost via changes in the price of corn which is negligible. The total margins fall by 8 to 15% depending on the year projected.

**Figure 1. Gross margins in sugar processing and refining – history and scenario**



### 5.7. Trade impact

Trade impacts comprise two components, the SCP trade impact already discussed in the food processing section, and a second concerning sugar imports. To summarize the impact of SCP trade changes, the SCP import reductions correspond to the refined sugar equivalent of these

imports to fall by 37 to 59%; larger SCP exports lead to their sugar equivalent to rise by 12 to 20% during the projection period.

Under the sugar free-trade scenario, U.S. refiners import a large amount of raw sugar to meet their capacity to optimize their processing margins and make up for the lower raw sugar production in the United States. Total sugar imports increase dramatically, with increases between 52% and 84% depending on the year projected. Both refined and raw sugar imports increase because the domestic refining capacity and the beet sugar production are not sufficient to satisfy domestic demand. Refined imports reach 1.53 million tons (strv) when beet sugar production bottoms and then decrease progressively to 755 thousand tons in 2020, but are still well above baseline levels.

#### ***5.8. Impact on taxpayers***

The impact on taxpayers comprises the impact on farm program outlays, import tax revenues and income and corporate taxes. All these effects are second-round effects and tend to be small by their very nature. The impact on farm policy program outlays of the removal of the sugar program is negligible. As commodity prices remain high and as feedback from sugar crops to other crops is limited, there are no significant changes in domestic program outlays, which are made up of decoupled payments received independently from production. This abstracts from crop insurance and other insurance programs. The change in tariff revenues from SCP trade is limited as well as many of these imports originate in Mexico and Canada for which the applied duties are zero. The “spaghetti bowl” of regional trade agreement exemptions and heterogeneous rates complicates the computation of such effects beyond stating they are likely to be small.

#### ***5.9. Alternative runs***

We have undertaken a series of alternative runs with different specifications on price expectation

in the cane and beet production, different price differences between the raw and refined sugar prices on world markets, and different price responses in the intermediate demand for sweetener in food processing and consumer demand. Qualitative results and orders of magnitudes of welfare and trade effects are essentially invariant to these changes. Results for these alternate runs are available upon request.

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**Table 2a. Baseline: Food Processing**

<b>Year</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Aggregate Sweetener measures</b>														
Refined sugar final demand (1000 st)	4058	4104	4104	4109	4124	4161	4224	4279	4332	4388	4445	4503	4560	4617
Total estimated refined sugar from exports SCP (1000 st)	579	597	569	609	622	552	588	587	591	599	610	617	623	625
Total estimated refined sugar from imports SCP (1000 st)	1335	1294	1203	1268	1278	1349	1367	1380	1387	1385	1373	1358	1341	1327
Intermediate demand refined sugar	4678	4466	4322	3793	3692	3616	3771	3828	3885	3949	4023	4098	4171	4242
Total final + intermediate demand sugar (1000 strv)	9347	9169	9015	8455	8364	8321	8554	8675	8792	8920	9061	9204	9342	9480
Total SCP net imports (imports-exports) (1000 strv)	809	746	678	705	701	854	834	849	851	841	817	792	769	752
HFCS demand	6778	6248	6077	6593	6594	6819	6830	6900	6960	7056	7153	7253	7337	7425
<b>Real food prices</b>														
Breakfast cereal	1.000	1.019	1.046	1.048	1.053	1.048	1.043	1.042	1.040	1.040	1.040	1.040	1.041	1.042
Sugar (refined)	0.515	0.502	0.541	0.585	0.619	0.625	0.599	0.585	0.576	0.564	0.550	0.536	0.524	0.512
Chocolate and confectionery	1.000	1.023	1.055	1.063	1.073	1.065	1.059	1.058	1.056	1.055	1.054	1.052	1.052	1.052
Confectionery manufacturing	1.000	1.021	1.049	1.049	1.057	1.050	1.046	1.044	1.044	1.043	1.043	1.042	1.043	1.044
Non-chocolate confectionery	1.000	1.025	1.055	1.057	1.068	1.059	1.054	1.053	1.052	1.050	1.049	1.048	1.048	1.048
Frozen food	1.000	1.017	1.039	1.031	1.035	1.030	1.027	1.027	1.027	1.027	1.029	1.030	1.031	1.033
Fruits and Vegetables canning	1.000	1.017	1.039	1.030	1.035	1.029	1.026	1.026	1.026	1.026	1.028	1.029	1.030	1.032
Ice cream	1.000	1.019	1.042	1.036	1.042	1.035	1.032	1.031	1.031	1.031	1.032	1.032	1.034	1.035
Bread and Bakery	1.000	1.019	1.043	1.038	1.044	1.038	1.034	1.034	1.033	1.033	1.034	1.034	1.036	1.037
Cookies, crackers	1.000	1.020	1.047	1.047	1.054	1.048	1.043	1.042	1.042	1.041	1.041	1.041	1.042	1.043
Snack food man	1.000	1.017	1.038	1.030	1.034	1.029	1.026	1.026	1.026	1.026	1.028	1.029	1.031	1.033
Flavoring syrup	1.000	1.022	1.046	1.032	1.040	1.030	1.028	1.027	1.027	1.026	1.026	1.026	1.027	1.028
Soft drinks	1.000	1.019	1.042	1.030	1.036	1.029	1.026	1.026	1.026	1.026	1.027	1.027	1.028	1.030

**Table 2a. (continued)**

<b>Year</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Per capita demands from LINQUAD</b>														
Breakfast cereal	31.1	30.7	30.2	30.2	30.2	30.4	30.5	30.6	30.7	30.9	31.0	31.1	31.2	31.3
Sugar (refined)	26.8	26.9	26.7	26.4	26.3	26.3	26.4	26.5	26.6	26.6	26.7	26.8	26.9	27.0
Chocolate and confectionery	18.3	18.1	17.8	17.8	17.8	17.8	17.9	17.9	17.9	18.0	18.0	18.0	18.0	18.0
Confectionery manufacturing	32.3	32.0	31.5	31.5	31.4	31.5	31.6	31.7	31.7	31.8	31.8	31.8	31.8	31.8
Non-chocolate confectionery	22.3	22.1	21.8	21.8	21.7	21.8	21.8	21.9	21.9	21.9	21.9	22.0	22.0	22.0
Frozen food	85.4	83.7	81.1	81.1	81.1	81.9	82.4	82.9	83.5	84.1	84.5	85.0	85.5	86.0
Fruit and Vegetable canned	126.7	121.2	113.2	113.1	112.5	114.5	116.1	117.1	118.5	119.7	120.5	121.5	122.3	123.1
Ice cream	29.2	28.7	27.9	27.9	27.8	28.0	28.2	28.3	28.4	28.5	28.5	28.6	28.7	28.7
Bread and Bakery	118.3	116.9	114.9	114.9	115.0	115.6	116.0	116.4	116.9	117.4	117.8	118.2	118.6	119.0
Cookies, crackers	62.5	61.8	60.7	60.7	60.7	61.1	61.3	61.5	61.8	62.0	62.2	62.4	62.6	62.9
Snack food manufacturing	78.9	78.0	76.6	76.6	76.6	77.1	77.3	77.6	77.9	78.3	78.5	78.8	79.0	79.3
Flavoring syrup	29.2	28.6	27.7	27.7	27.7	27.9	28.1	28.3	28.5	28.7	28.9	29.0	29.2	29.4
Soft drinks	161.6	158.7	154.5	154.3	153.5	154.3	155.1	155.4	155.6	155.8	155.8	155.9	155.9	155.8
<b>Total final demand</b>														
Breakfast cereal	9408	9383	9299	9394	9487	9629	9758	9884	10025	10164	10295	10430	10562	10700
Sugar (refined) (million lbs)	8116	8207	8207	8218	8248	8321	8448	8559	8664	8775	8891	9007	9120	9235
Chocolate and confectionery	5529	5524	5490	5540	5581	5654	5725	5787	5852	5915	5975	6038	6097	6157
Confectionery manufacturing	9777	9767	9709	9797	9869	9997	10124	10234	10348	10460	10566	10676	10782	10888
Non-chocolate confectionery	6749	6743	6702	6763	6812	6901	6989	7065	7143	7221	7294	7370	7443	7516
Frozen food	25839	25538	24954	25214	25455	25943	26366	26767	27232	27690	28106	28541	28962	29406
Fruits and Vegetables canned	38314	36999	34861	35168	35302	36293	37160	37842	38644	39415	40063	40778	41422	42104
Ice cream	8834	8757	8601	8679	8739	8883	9017	9132	9257	9379	9490	9607	9718	9832
Bread and Bakery	35781	35689	35368	35729	36082	36625	37114	37594	38128	38658	39156	39669	40172	40696
Cookies, crackers	18902	18853	18684	18875	19061	19348	19606	19860	20142	20422	20685	20956	21222	21498
Snack food manufacturing	23854	23793	23578	23819	24054	24416	24743	25062	25418	25772	26104	26446	26781	27131
Flavoring syrup	8821	8718	8518	8607	8690	8856	9001	9137	9296	9453	9595	9743	9887	10038
Soft drinks	48856	48421	47571	47954	48164	48902	49636	50192	50760	51309	51802	52338	52820	53300

**Table 2a. (continued)**

<b>Year</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Exports of SCP food products (2007 \$million)</b>														
Breakfast cereal	855	858	851	867	879	814	848	847	851	858	868	875	880	882
Chocolate and confectionery	959	962	955	971	983	919	952	951	955	962	972	979	984	986
Non-chocolate confectionery	408	411	404	421	432	368	401	400	404	411	421	428	433	435
Frozen food	1380	1383	1376	1392	1404	1340	1373	1372	1376	1383	1393	1400	1405	1407
Fruits and Vegetables canned	2645	2645	2645	2645	2645	2644	2645	2645	2645	2645	2645	2645	2645	2645
Ice cream	58	58	57	59	60	54	57	57	57	58	59	60	60	60
Bread and Bakery	741	743	736	753	765	700	733	732	736	743	753	760	765	767
Cookies, crackers	384	386	379	396	408	343	376	375	380	386	396	403	408	410
Snack food man	737	739	732	749	761	696	729	728	733	739	749	756	761	763
Flavoring syrup	445	447	440	457	469	404	437	436	441	447	458	464	469	471
Soft drinks	499	501	494	511	523	458	491	490	494	501	511	518	523	525
<b>Total estimated refined sugar from exports from SCP (1000 mt)</b>														
	526	542	516	553	565	500	533	533	537	543	554	560	565	567
<b>SCP food imports (2007 \$million)</b>														
Breakfast cereal	410	411	411	411	411	411	411	411	411	411	411	411	410	410
Chocolate and confectionery	2058	2062	2102	2144	2160	2306	2349	2384	2404	2405	2384	2353	2318	2287
Non-chocolate confectionery	1496	1501	1538	1574	1586	1717	1747	1769	1778	1771	1747	1715	1683	1656
Frozen food	2350	2429	2492	2530	2539	2630	2630	2631	2627	2616	2596	2577	2560	2549
Fruits and Vegetables canned	4833	4868	4904	4936	4964	5003	5030	5055	5075	5092	5105	5114	5121	5127
Ice cream	40	41	41	41	42	42	42	42	43	43	43	43	43	43
Bread and Bakery	2222	2258	2287	2310	2327	2342	2354	2363	2370	2375	2379	2382	2384	2386
Cookies, crackers	595	628	647	657	661	672	673	673	673	672	670	668	667	665
Snack food man	341	342	346	351	353	370	376	382	386	388	387	385	381	378
Flavoring syrup	175	188	197	202	203	213	213	213	213	212	210	208	206	205
Soft drinks	2167	2200	2229	2253	2271	2298	2312	2323	2331	2336	2338	2337	2336	2335
<b>Total estimated refined sugar from imports SCP (1000 mt)</b>														
	1211	1175	1091	1151	1159	1224	1240	1253	1258	1257	1246	1232	1217	1204

**Table 2a. (continued)**

<b>Year</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Food production</b>														
Breakfast cereal	9853	10180	10772	10884	10989	11066	11228	11354	11498	11644	11785	11927	12065	12204
Chocolate and confectionery	4430	3756	3728	3753	3789	3651	3712	3739	3788	3857	3948	4048	4148	4241
Confectionery manufacturing	9777	8575	8791	8879	8951	9080	9206	9316	9430	9542	9648	9759	9864	9971
Non-chocolate confectionery	5662	5754	5792	5833	5883	5776	5867	5920	5994	6084	6192	6307	6417	6519
Frozen food	24870	23964	24652	24890	25134	25467	25922	26322	26795	27271	27717	28178	28621	29078
Fruits and Vegetables canned	36126	36046	35738	36013	36120	37071	37910	38568	39349	40104	40740	41445	42082	42759
Ice cream	8851	7320	7249	7329	7390	7526	7664	7778	7903	8026	8138	8256	8367	8481
Bread and Bakery	34299	33829	32932	33288	33635	34098	34609	35079	35610	36142	36645	37163	37669	38193
Cookies, crackers	18691	18875	19156	19354	19548	19759	20050	20302	20589	20877	21152	21432	21704	21984
Snack food manufacturing	24249	24701	24655	24908	25153	25433	25787	26100	26456	26815	27157	27508	27852	28206
Flavoring syrup	9090	8619	8422	8522	8615	8707	8885	9020	9184	9348	9502	9660	9810	9964
Soft drinks	47188	44580	41841	42216	42421	43067	43820	44365	44929	45479	45981	46524	47013	47496
<b>Employment</b>														
Breakfast cereal	13704	13269	12958	13113	13259	13367	13592	13766	13967	14171	14367	14564	14756	14950
Sugar	13392	12381	12803	13336	13466	13800	13741	13738	13817	13875	13930	13997	14071	14160
Chocolate and confectionery	7733	7329	7464	7508	7571	7329	7437	7483	7569	7690	7850	8026	8200	8364
Confectionery manufacturing	30355	25718	24283	24556	24779	25178	25571	25913	26267	26615	26944	27287	27615	27945
Non-chocolate confectionery	17916	16653	16532	16663	16820	16481	16770	16938	17172	17460	17802	18166	18516	18841
Frozen food	87269	85615	86801	87638	88494	89662	91263	92665	94327	96000	97564	99185	100739	102343
Fruits and Vegetables canned	84424	81975	80357	80999	81249	83473	85436	86974	88800	90565	92052	93702	95192	96773
Ice cream	18481	18190	18389	18556	18682	18968	19255	19494	19755	20011	20244	20491	20723	20960
Bread and Bakery	218412	206854	195224	197488	199700	202647	205907	208900	212284	215673	218880	222175	225401	228738
Cookies, crackers	50488	49081	47801	48335	48860	49431	50218	50898	51673	52451	53194	53950	54687	55443
Snack food manufacturing	46125	44096	42724	43205	43671	44204	44876	45471	46149	46831	47482	48151	48805	49478
Flavoring syrup	6789	6173	6385	6460	6529	6598	6731	6832	6954	7077	7192	7309	7422	7537
Soft drinks	70244	69795	66666	67225	67530	68492	69614	70425	71265	72084	72832	73640	74368	75088
<b>Total employment including sugar</b>	<b>665332</b>	<b>637129</b>	<b>618387</b>	<b>625081</b>	<b>630611</b>	<b>639631</b>	<b>650411</b>	<b>659498</b>	<b>670000</b>	<b>680502</b>	<b>690332</b>	<b>700644</b>	<b>710494</b>	<b>720619</b>
<b>Total employment without sugar</b>	<b>651940</b>	<b>624748</b>	<b>605584</b>	<b>611745</b>	<b>617145</b>	<b>625831</b>	<b>636670</b>	<b>645760</b>	<b>656183</b>	<b>666627</b>	<b>676403</b>	<b>686647</b>	<b>696423</b>	<b>706459</b>

**Table 2b. Scenario: Impact of the Removal of the U.S. Sugar Program on Food Processing**

Year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Aggregate Sweetener measures</b>														
Refined sugar final demand (1000 st)	4058	4104	4104	4109	4124	4161	4386	4442	4491	4539	4585	4634	4684	4737
Total estimated refined sugar from exports SCP (1000 st)	579	597	569	609	622	552	693	693	693	694	695	696	696	696
Total estimated refined sugar from imports SCP (1000 st)	1335	1294	1203	1268	1278	1349	856	673	605	579	569	565	564	563
Intermediate demand refined sugar	4678	4466	4322	3793	3692	3616	4823	4990	5079	5130	5153	5188	5229	5288
Total final + intermediate demand sugar (1000 strv)	9347	9169	9015	8455	8364	8321	9853	10093	10240	10346	10420	10510	10608	10727
Total SCP net imports (imports-exports) (1000 strv)	809	746	678	705	701	853	174	-21	-95	-123	-135	-140	-142	-143
HFCS demand	6778	6248	6077	6593	6594	6819	6712	6783	6849	6951	7059	7166	7253	7342
<b>Real food prices</b>														
Breakfast cereal	1.000	1.019	1.046	1.048	1.053	1.048	1.028	1.027	1.026	1.026	1.028	1.029	1.030	1.031
Sugar (refined)	0.515	0.502	0.541	0.585	0.619	0.625	0.405	0.391	0.388	0.388	0.388	0.386	0.383	0.378
Chocolate and confectionery	1.000	1.023	1.055	1.063	1.073	1.065	1.031	1.030	1.030	1.030	1.031	1.031	1.032	1.033
Confectionery manufacturing	1.000	1.021	1.049	1.049	1.057	1.050	1.029	1.028	1.028	1.028	1.029	1.030	1.031	1.032
Non-chocolate confectionery	1.000	1.025	1.055	1.057	1.068	1.059	1.030	1.029	1.029	1.029	1.030	1.030	1.031	1.032
Frozen food	1.000	1.017	1.039	1.031	1.035	1.030	1.026	1.025	1.025	1.026	1.028	1.029	1.031	1.033
Fruits and Vegetables canning	1.000	1.017	1.039	1.030	1.035	1.029	1.025	1.025	1.025	1.026	1.027	1.028	1.030	1.032
Ice cream	1.000	1.019	1.042	1.036	1.042	1.035	1.026	1.026	1.026	1.026	1.028	1.028	1.030	1.032
Bread and Bakery	1.000	1.019	1.043	1.038	1.044	1.038	1.027	1.026	1.026	1.027	1.028	1.029	1.031	1.032
Cookies, crackers	1.000	1.020	1.047	1.047	1.054	1.048	1.028	1.028	1.027	1.028	1.029	1.030	1.032	1.033
Snack food manufacturing	1.000	1.017	1.038	1.030	1.034	1.029	1.025	1.025	1.025	1.026	1.028	1.028	1.030	1.032
Flavoring syrup	1.000	1.022	1.046	1.032	1.040	1.030	1.024	1.024	1.024	1.024	1.024	1.024	1.025	1.026
Soft drinks	1.000	1.019	1.042	1.030	1.036	1.029	1.025	1.025	1.025	1.025	1.026	1.026	1.028	1.029



**Table 2b. (continued)**

Year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Per capita demands from LINQUAD</b>														
Breakfast cereal	31.1	30.7	30.2	30.2	30.2	30.4	30.7	30.8	30.9	31.1	31.1	31.2	31.3	31.4
Sugar (refined)	26.8	26.9	26.7	26.4	26.3	26.3	27.4	27.5	27.5	27.6	27.6	27.6	27.7	27.7
Chocolate and confectionery	18.3	18.1	17.8	17.8	17.8	17.8	18.0	18.1	18.1	18.1	18.1	18.1	18.1	18.1
Confectionery manufacturing	32.3	32.0	31.5	31.5	31.4	31.5	31.9	31.9	32.0	32.0	32.0	32.0	32.0	32.0
Non-chocolate confectionery	22.3	22.1	21.8	21.8	21.7	21.8	22.0	22.0	22.1	22.1	22.1	22.1	22.1	22.1
Frozen food	85.4	83.7	81.1	81.1	81.1	81.9	83.5	84.0	84.5	85.1	85.4	85.9	86.3	86.7
Fruit and Vegetable canned	126.7	121.2	113.2	113.1	112.5	114.5	119.9	120.9	122.1	123.1	123.6	124.3	124.9	125.7
Ice cream	29.2	28.7	27.9	27.9	27.8	28.0	28.5	28.6	28.7	28.8	28.8	28.9	28.9	29.0
Bread and Bakery	118.3	116.9	114.9	114.9	115.0	115.6	116.8	117.2	117.7	118.1	118.5	118.8	119.2	119.6
Cookies, crackers	62.5	61.8	60.7	60.7	60.7	61.1	61.7	61.9	62.2	62.4	62.6	62.8	62.9	63.2
Snack food man	78.9	78.0	76.6	76.6	76.6	77.1	77.9	78.1	78.5	78.8	79.0	79.2	79.4	79.7
Flavoring syrup	29.2	28.6	27.7	27.7	27.7	27.9	28.5	28.7	28.9	29.0	29.2	29.3	29.4	29.6
Soft drinks	161.6	158.7	154.5	154.3	153.5	154.3	157.4	157.6	157.8	157.8	157.7	157.6	157.5	157.4
<b>Total final demand</b>														
Breakfast cereal	9408	9383	9299	9394	9487	9629	9829	9955	10093	10229	10355	10486	10615	10751
Sugar (refined) (million lbs)	8116	8207	8207	8218	8248	8321	8771	8885	8983	9078	9170	9268	9368	9475
Chocolate and confectionery	5529	5524	5490	5540	5581	5654	5769	5832	5895	5956	6012	6072	6130	6189
Confectionery manufacturing	9777	9767	9709	9797	9869	9997	10202	10312	10423	10531	10632	10738	10840	10945
Non-chocolate confectionery	6749	6743	6702	6763	6812	6901	7042	7119	7195	7270	7339	7412	7483	7555
Frozen food	25839	25538	24954	25214	25455	25943	26717	27120	27573	28013	28403	28819	29224	29661
Fruits and Vegetables canned	38314	36999	34861	35168	35302	36293	38365	39053	39813	40522	41081	41728	42321	42979
Ice cream	8834	8757	8601	8679	8739	8883	9134	9250	9370	9486	9588	9700	9805	9917
Bread and Bakery	35781	35689	35368	35729	36082	36625	37384	37864	38389	38906	39383	39881	40373	40891
Cookies, crackers	18902	18853	18684	18875	19061	19348	19749	20003	20280	20553	20805	21068	21328	21602
Snack food manufacturing	23854	23793	23578	23819	24054	24416	24922	25243	25593	25937	26255	26587	26915	27261
Flavoring syrup	8821	8718	8518	8607	8690	8856	9121	9258	9413	9563	9696	9838	9976	10126
Soft drinks	48856	48421	47571	47954	48164	48902	50359	50919	51462	51973	52413	52908	53359	53825

**Table 2b. (continued)**

Year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Exports of SCP food products (2007 \$million)</b>														
Breakfast cereal	855	858	851	867	879	815	944	944	944	945	946	947	947	947
Chocolate and confectionery	959	962	955	971	983	919	1048	1048	1048	1049	1050	1051	1051	1051
Non-chocolate confectionery	408	411	404	421	432	368	497	497	497	498	499	500	500	500
Frozen food	1380	1383	1376	1392	1404	1340	1469	1469	1469	1470	1471	1472	1472	1472
Fruits and Vegetables canned	2645	2645	2645	2645	2645	2644	2646	2646	2646	2646	2646	2646	2646	2646
Ice cream	58	58	57	59	60	54	67	67	67	67	67	67	67	67
Bread and Bakery	741	743	736	753	765	700	829	829	830	830	831	832	832	832
Cookies, crackers	384	386	379	396	408	343	473	472	473	473	474	475	476	476
Snack food manufacturing	737	739	732	749	761	696	825	825	826	826	827	828	829	829
Flavoring syrup	445	447	440	457	469	404	534	533	534	535	535	536	537	537
Soft drinks	499	501	494	511	523	458	587	587	588	588	589	590	590	590
<b>Total estimated refined sugar from exports from SCP (1000 mt)</b>	526	542	516	553	565	501	629	628	629	630	631	631	632	632
<b>SCP food imports (2007 \$million)</b>														
Breakfast cereal	410	411	411	411	411	411	410	410	409	409	409	409	409	409
Chocolate and confectionery	2,058	2,062	2,102	2,144	2,160	2,305	1,057	574	387	314	286	275	270	268
Non-chocolate confectionery	1,496	1,501	1,538	1,574	1,586	1,717	764	425	303	260	244	238	236	235
Frozen food	2,350	2,429	2,492	2,530	2,539	2,630	2,478	2,402	2,364	2,345	2,335	2,330	2,327	2,326
Fruits and Vegetables canned	4,833	4,868	4,904	4,936	4,964	5,003	5,003	5,003	5,003	5,003	5,003	5,003	5,003	5,003
Ice cream	40	41	41	41	42	42	42	42	42	42	42	42	42	42
Bread and Bakery	2,222	2,258	2,287	2,310	2,327	2,342	2,351	2,358	2,364	2,368	2,372	2,374	2,376	2,378
Cookies, crackers	595	628	647	657	661	672	658	650	647	645	644	644	643	643
Snack food manufacturing	341	342	346	351	353	370	350	334	320	308	298	289	282	275
Flavoring syrup	175	188	197	202	203	213	198	190	186	184	183	183	183	183
Soft drinks	2,167	2,200	2,229	2,253	2,271	2,298	2,288	2,281	2,275	2,270	2,266	2,263	2,261	2,259
<b>Total estimated refined sugar from imports SCP (1000 mt)</b>	1,211	1,175	1,091	1,151	1,159	1,224	777	611	549	525	516	513	511	511

**Table 2b. (continued)**

<b>Year</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Food production</b>														
Breakfast cereal	9853	10180	10772	10884	10989	11067	11396	11523	11662	11798	11925	12057	12187	12323
Chocolate and confectionery	4430	3756	3728	3753	3789	3652	5145	5690	5941	6075	6161	6233	6296	6357
Confectionery manufacturing	9777	8575	8791	8879	8951	9080	9284	9394	9506	9614	9714	9820	9922	10027
Non-chocolate confectionery	5662	5754	5792	5833	5883	5777	6999	7415	7613	7732	7818	7898	7971	8044
Frozen food	24870	23964	24652	24890	25134	25467	26523	27001	27492	27953	28353	28775	29183	29622
Fruits and Vegetables canned	36126	36046	35738	36013	36120	37071	39143	39831	40591	41300	41859	42507	43099	43758
Ice cream	8851	7320	7249	7329	7390	7526	7791	7906	8027	8143	8245	8356	8462	8573
Bread and Bakery	34299	33829	32932	33288	33635	34098	34977	35450	35970	36483	36958	37454	37945	38461
Cookies, crackers	18691	18875	19156	19354	19548	19760	20304	20565	20847	21122	21376	21640	21901	22175
Snack food manufacturing	24249	24701	24655	24908	25153	25434	26089	26425	26790	27147	27476	27817	28153	28505
Flavoring syrup	9090	8619	8422	8522	8615	8707	9116	9261	9420	9573	9708	9851	9990	10139
Soft drinks	47188	44580	41841	42216	42421	43067	44663	45231	45780	46297	46741	47240	47694	48162
<b>Employment</b>														
Breakfast cereal	13704	13269	12958	13113	13259	13367	13826	14002	14195	14385	14561	14744	14925	15114
Sugar	13392	12381	12803	13336	13466	13800	13877	13672	13791	13993	14284	14548	14771	14931
Chocolate and confectionery	7733	7329	7464	7508	7571	7331	9948	10903	11342	11577	11728	11854	11964	12071
Confectionery manufacturing	30355	25718	24283	24556	24779	25178	25813	26156	26501	26837	27148	27478	27795	28120
Non-chocolate confectionery	17916	16653	16532	16663	16820	16484	20363	21681	22312	22689	22961	23214	23447	23679
Frozen food	87269	85615	86801	87638	88494	89665	93371	95050	96776	98392	99798	101278	102714	104253
Fruits and Vegetables canned	84424	81975	80357	80999	81249	83473	88319	89928	91706	93364	94670	96184	97570	99109
Ice cream	18481	18190	18389	18556	18682	18968	19520	19761	20013	20255	20469	20701	20921	21154
Bread and Bakery	218412	206854	195224	197488	199700	202649	208252	211267	214580	217848	220872	224034	227158	230450
Cookies, crackers	50488	49081	47801	48335	48860	49432	50904	51608	52369	53114	53800	54514	55219	55959
Snack food manufacturing	46125	44096	42724	43205	43671	44205	45450	46090	46783	47462	48089	48738	49377	50047
Flavoring syrup	6789	6173	6385	6460	6529	6598	6904	7012	7130	7245	7345	7452	7556	7668
Soft drinks	70244	69795	66666	67225	67530	68493	70869	71714	72533	73302	73964	74706	75383	76079
<b>Total employment including sugar</b>	665332	637129	618387	625081	630611	639643	667415	678843	690031	700463	709687	719447	728798	738633
<b>Total employment without sugar</b>	651940	624748	605584	611745	617145	625843	653538	665171	676240	686469	695403	704899	714027	723703

**Table 2c. Comparison between the Baseline and Scenario**

Year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Aggregate Sweetener measures</b>														
Refined sugar final demand	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.8%	3.8%	3.7%	3.4%	3.1%	2.9%	2.7%	2.6%
Total estimated refined sugar from exports SCP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	17.9%	18.0%	17.2%	15.9%	14.0%	12.7%	11.8%	11.5%
Total estimated refined sugar from imports SCP	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-37.4%	-51.3%	-56.4%	-58.2%	-58.6%	-58.4%	-58.0%	-57.6%
Intermediate demand refined sugar	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	27.9%	30.4%	30.7%	29.9%	28.1%	26.6%	25.4%	24.6%
Total final + intermediate demand sugar	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	15.2%	16.3%	16.5%	16.0%	15.0%	14.2%	13.5%	13.2%
Total SCP net imports (imports-exports)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-79%	-102%	-111%	-115%	-117%	-118%	-119%	-119%
HFCS demand	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.7%	-1.7%	-1.6%	-1.5%	-1.3%	-1.2%	-1.1%	-1.1%
<b>Real food prices</b>														
Breakfast cereal	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.44%	-1.44%	-1.38%	-1.29%	-1.17%	-1.09%	-1.02%	-0.98%
Sugar (refined)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-32.4%	-33.1%	-32.6%	-31.3%	-29.3%	-27.9%	-26.8%	-26.3%
Chocolate and confectionery	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-2.66%	-2.62%	-2.54%	-2.39%	-2.17%	-2.01%	-1.89%	-1.82%
Confectionery manufacturing	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.61%	-1.58%	-1.53%	-1.44%	-1.30%	-1.21%	-1.13%	-1.09%
Non-chocolate confectionery	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-2.29%	-2.22%	-2.16%	-2.03%	-1.84%	-1.70%	-1.60%	-1.55%
Frozen food	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-0.13%	-0.13%	-0.12%	-0.11%	-0.10%	-0.10%	-0.09%	-0.09%
Fruits and Vegetables canning	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-0.08%	-0.07%	-0.07%	-0.06%	-0.06%	-0.05%	-0.05%	-0.05%
Ice cream	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-0.54%	-0.52%	-0.50%	-0.47%	-0.42%	-0.39%	-0.37%	-0.35%
Bread and Bakery	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-0.71%	-0.70%	-0.67%	-0.63%	-0.57%	-0.53%	-0.50%	-0.48%
Cookies, crackers	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.41%	-1.39%	-1.35%	-1.27%	-1.15%	-1.06%	-1.00%	-0.96%
Snack food manufacturing	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-0.05%	-0.04%	-0.04%	-0.04%	-0.04%	-0.03%	-0.03%	-0.03%
Flavoring syrup	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-0.34%	-0.24%	-0.22%	-0.20%	-0.18%	-0.17%	-0.16%	-0.16%
Soft drinks	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-0.13%	-0.09%	-0.08%	-0.07%	-0.06%	-0.06%	-0.06%	-0.06%

**Table 2c. (continued)**

Year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Per capita demands from LINQUAD</b>														
Breakfast cereal	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.73%	0.72%	0.69%	0.64%	0.58%	0.54%	0.50%	0.48%
Sugar (refined)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.82%	3.81%	3.68%	3.45%	3.14%	2.91%	2.72%	2.60%
Chocolate and confectionery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.77%	0.76%	0.73%	0.68%	0.62%	0.58%	0.54%	0.52%
Confectionery manufacturing	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.77%	0.76%	0.73%	0.68%	0.62%	0.58%	0.54%	0.52%
Non-chocolate confectionery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.77%	0.76%	0.73%	0.68%	0.62%	0.58%	0.54%	0.52%
Frozen food	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.33%	1.32%	1.25%	1.17%	1.06%	0.97%	0.91%	0.87%
Fruit and Vegetable canned	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.24%	3.20%	3.03%	2.81%	2.54%	2.33%	2.17%	2.08%
Ice cream	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.30%	1.29%	1.23%	1.15%	1.04%	0.96%	0.90%	0.86%
Bread and Bakery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.73%	0.72%	0.69%	0.64%	0.58%	0.54%	0.50%	0.48%
Cookies, crackers	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.73%	0.72%	0.69%	0.64%	0.58%	0.54%	0.50%	0.48%
Snack food manufacturing	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.73%	0.72%	0.69%	0.64%	0.58%	0.54%	0.50%	0.48%
Flavoring syrup	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.33%	1.32%	1.25%	1.17%	1.06%	0.97%	0.91%	0.87%
Soft drinks	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.46%	1.45%	1.38%	1.29%	1.18%	1.09%	1.02%	0.98%
<b>Total final demand</b>														
Breakfast cereal	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.73%	0.72%	0.69%	0.64%	0.58%	0.54%	0.50%	0.48%
Sugar (refined)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.82%	3.81%	3.68%	3.45%	3.14%	2.91%	2.72%	2.60%
Chocolate and confectionery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.77%	0.76%	0.73%	0.68%	0.62%	0.58%	0.54%	0.52%
Confectionery manufacturing	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.77%	0.76%	0.73%	0.68%	0.62%	0.58%	0.54%	0.52%
Non-chocolate confectionery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.77%	0.76%	0.73%	0.68%	0.62%	0.58%	0.54%	0.52%
Frozen food	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.33%	1.32%	1.25%	1.17%	1.06%	0.97%	0.91%	0.87%
Fruits and Vegetables canned	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.24%	3.20%	3.03%	2.81%	2.54%	2.33%	2.17%	2.08%
Ice cream	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.30%	1.29%	1.23%	1.15%	1.04%	0.96%	0.90%	0.86%
Bread and Bakery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.73%	0.72%	0.69%	0.64%	0.58%	0.54%	0.50%	0.48%
Cookies, crackers	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.73%	0.72%	0.69%	0.64%	0.58%	0.54%	0.50%	0.48%
Snack food manufacturing	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.73%	0.72%	0.69%	0.64%	0.58%	0.54%	0.50%	0.48%
Flavoring syrup	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.33%	1.32%	1.25%	1.17%	1.06%	0.97%	0.91%	0.87%
Soft drinks	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.46%	1.45%	1.38%	1.29%	1.18%	1.09%	1.02%	0.98%

**Table 2c. (continued)**

Year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Exports of SCP food products</b>														
Breakfast cereal	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	11.36%	11.41%	10.95%	10.17%	8.99%	8.21%	7.64%	7.43%
Confectionery manufacturing	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	10.12%	10.16%	9.76%	9.07%	8.02%	7.33%	6.83%	6.65%
Frozen food	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	24.02%	24.15%	23.06%	21.24%	18.52%	16.77%	15.53%	15.07%
Fruits and Vegetables canned	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.01%	7.04%	6.77%	6.31%	5.60%	5.13%	4.79%	4.66%
Ice cream	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%	0.04%	0.04%	0.03%	0.03%	0.03%	0.03%	0.02%
Bread and Bakery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	16.87%	16.96%	16.24%	15.03%	13.20%	12.01%	11.15%	10.84%
Cookies, crackers	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	13.13%	13.20%	12.65%	11.74%	10.35%	9.44%	8.79%	8.54%
Snack food manufacturing	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	25.59%	25.74%	24.55%	22.59%	19.67%	17.80%	16.46%	15.98%
Flavoring syrup	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	13.20%	13.27%	12.72%	11.80%	10.41%	9.49%	8.83%	8.59%
Soft drinks	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	22.02%	22.14%	21.15%	19.51%	17.05%	15.46%	14.32%	13.91%
<b>Total estimated refined sugar from exports from SCP</b>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	19.61%	19.71%	18.85%	17.41%	15.26%	13.86%	12.85%	12.48%
<b>SCP food imports</b>														
Breakfast cereal	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.23%	-0.35%	-0.40%	-0.41%	-0.40%	-0.37%	-0.35%	-0.33%
Chocolate and confectionery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-55.0%	-75.9%	-83.9%	-86.9%	-88.0%	-88.3%	-88.3%	-88.3%
Non-chocolate confectionery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-56.2%	-76.0%	-82.9%	-85.3%	-86.0%	-86.1%	-86.0%	-85.8%
Frozen food	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-5.80%	-8.71%	-10.0%	-10.4%	-10.1%	-9.59%	-9.10%	-8.76%
Fruits and Vegetables canned	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.54%	-1.01%	-1.42%	-1.74%	-1.98%	-2.16%	-2.30%	-2.41%
Ice cream	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.63%	-1.17%	-1.62%	-1.98%	-2.23%	-2.40%	-2.53%	-2.63%
Bread and Bakery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.10%	-0.18%	-0.24%	-0.28%	-0.30%	-0.32%	-0.32%	-0.32%
Cookies, crackers	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-2.27%	-3.40%	-3.91%	-4.03%	-3.90%	-3.70%	-3.50%	-3.35%
Snack food manufacturing	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-6.89%	-12.6%	-17.1%	-20.6%	-23.1%	-24.9%	-26.2%	-27.2%
Flavoring syrup	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-7.16%	-10.8%	-12.4%	-12.8%	-12.5%	-11.9%	-11.3%	-10.9%
Soft drinks	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-1.03%	-1.83%	-2.43%	-2.83%	-3.06%	-3.17%	-3.22%	-3.23%
<b>Total estimated refined sugar from imports SCP</b>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-37.4%	-51.3%	-56.4%	-58.2%	-58.6%	-58.4%	-58.0%	-57.6%

**Table 2c. (continued)**

Year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Food production</b>														
Breakfast cereal	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.50%	1.49%	1.42%	1.32%	1.18%	1.08%	1.01%	0.97%
Chocolate and confectionery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	38.6%	52.2%	56.8%	57.5%	56.1%	54.0%	51.8%	49.9%
Confectionery manufacturing	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.85%	0.84%	0.80%	0.75%	0.68%	0.63%	0.59%	0.57%
Non-chocolate confectionery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	19.30%	25.25%	27.02%	27.09%	26.26%	25.23%	24.21%	23.39%
Frozen food	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.32%	2.58%	2.60%	2.50%	2.30%	2.12%	1.97%	1.87%
Fruits and Vegetables canned	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.25%	3.28%	3.16%	2.98%	2.75%	2.56%	2.42%	2.34%
Ice cream	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.66%	1.64%	1.56%	1.46%	1.32%	1.22%	1.14%	1.09%
Bread and Bakery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.06%	1.06%	1.01%	0.94%	0.85%	0.78%	0.73%	0.70%
Cookies, crackers	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.27%	1.29%	1.25%	1.17%	1.06%	0.97%	0.91%	0.87%
Snack food manufacturing	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.17%	1.25%	1.26%	1.24%	1.17%	1.12%	1.08%	1.06%
Flavoring syrup	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.61%	2.66%	2.57%	2.40%	2.16%	1.98%	1.84%	1.76%
Soft drinks	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.92%	1.95%	1.90%	1.80%	1.65%	1.54%	1.45%	1.40%
<b>Employment</b>														
Breakfast cereal	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.72%	1.71%	1.63%	1.51%	1.35%	1.23%	1.15%	1.10%
Sugar	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.99%	-0.48%	-0.19%	0.85%	2.54%	3.93%	4.97%	5.44%
Chocolate and confectionery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	33.76%	45.69%	49.84%	50.55%	49.41%	47.70%	45.89%	44.32%
Confectionery manufacturing	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.95%	0.94%	0.89%	0.83%	0.76%	0.70%	0.65%	0.63%
Non-chocolate confectionery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	21.42%	28.00%	29.93%	29.95%	28.98%	27.79%	26.63%	25.68%
Frozen food	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.31%	2.57%	2.60%	2.49%	2.29%	2.11%	1.96%	1.87%
Fruits and Vegetables canned	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.37%	3.40%	3.27%	3.09%	2.84%	2.65%	2.50%	2.41%
Ice cream	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.38%	1.37%	1.31%	1.22%	1.11%	1.02%	0.96%	0.92%
Bread and Bakery	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.14%	1.13%	1.08%	1.01%	0.91%	0.84%	0.78%	0.75%
Cookies, crackers	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.37%	1.39%	1.35%	1.26%	1.14%	1.05%	0.97%	0.93%
Snack food manufacturing	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.28%	1.36%	1.37%	1.35%	1.28%	1.22%	1.17%	1.15%
Flavoring syrup	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.57%	2.63%	2.54%	2.37%	2.13%	1.95%	1.81%	1.73%
Soft drinks	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.80%	1.83%	1.78%	1.69%	1.55%	1.45%	1.36%	1.32%
<b>Total employment including sugar</b>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.61%	2.93%	2.99%	2.93%	2.80%	2.68%	2.58%	2.50%
<b>Total employment without sugar</b>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.65%	3.01%	3.06%	2.98%	2.81%	2.66%	2.53%	2.44%

**Table 2d. Impact of Removal of U.S. Sugar Program on Consumer Welfare and Profits**

<b>Year</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Increase in total number of jobs</b>	17005	19346	20031	19960	19355	18802	18304	18014
Increase in 12 food sector number of jobs	16868	19411	20057	19842	19001	18252	17605	17244
<b>Welfare of individual consumer current ( \$/person)</b>	10.80	10.84	10.71	10.29	9.58	9.08	8.71	8.56
Welfare of individual consumer (2007 \$/person)	9.73	9.57	9.26	8.71	7.95	7.39	6.95	6.71
Total welfare of consumers (2007 \$billion)	3.11	3.09	3.02	2.87	2.64	2.48	2.36	2.29
Total welfare of consumers (nominal \$billion)	3.45	3.50	3.49	3.39	3.18	3.05	2.95	2.93
<b>Food production margins (2007 \$million)</b>								
Breakfast cereal	16.81	16.93	16.36	15.41	13.95	12.92	12.15	11.83
Chocolate and confectionery	143.31	195.15	215.30	221.86	221.35	218.49	214.79	211.57
Confectionery manufacturing	7.79	7.83	7.56	7.15	6.57	6.14	5.81	5.65
Non-chocolate confectionery	113.22	149.47	161.96	164.80	162.58	159.10	155.38	152.47
Frozen food	60.04	67.92	69.74	68.13	63.62	59.61	56.24	54.40
Fruits & Vegetables canned	123.29	126.33	124.24	119.66	111.93	106.15	101.70	99.90
Ice cream	12.69	12.77	12.36	11.71	10.75	10.05	9.51	9.26
Bread and Bakery	36.80	37.16	36.03	34.14	31.26	29.17	27.57	26.87
Cookies, crackers	25.39	26.26	25.77	24.51	22.43	20.88	19.67	19.12
Snack food manufacturing	30.18	32.52	33.35	33.21	31.88	30.90	30.10	29.89
Flavoring syrup	23.16	24.03	23.61	22.47	20.55	19.12	18.01	17.50
Soft drinks	84.30	86.59	85.15	81.75	75.98	71.59	68.14	66.58
Change in return margins food processor except sugar sector (2007 \$million)	676.97	782.96	811.43	804.80	772.87	744.12	719.07	705.04
Changes in return margins food processor except sugar sector (current \$million)	770.14	909.47	962.41	974.65	956.33	940.73	928.57	929.32
Gains to sugar users (food processors + consumers) (current \$billion)	4.225	4.411	4.456	4.362	4.140	3.988	3.880	3.858
Gains to sugar users (2007 \$billion)	3.790	3.873	3.831	3.674	3.417	3.223	3.074	2.999
Gains to sugar retailers (current \$billion)	56.34	31.82	34.31	38.48	35.39	31.50	30.13	30.11



**Table 3a. Baseline: U.S. Sugar and HFCS Sectors**

October-September year	06/07	07/08	08/09	09/10	10/11	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20
Fiscal year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Sugar beets</b>														
Harvested area (1,000 a.)	1,304	1,247	1,005	1,149	1,156	1,134	1,107	1,099	1,095	1,087	1,083	1,079	1,076	1,075
Yield (tons/a.)	26	26	27	26	28	28	28	29	29	29	30	30	30	31
Production (1,000 tons)	34,064	31,834	26,881	29,783	31,901	31,677	31,265	31,388	31,642	31,772	31,981	32,231	32,494	32,820
<b>Sugarcane</b>														
Harvested area (1,000 a.)	847	828	822	817	825	871	860	836	828	821	810	800	792	784
Yield (tons/a.)	33.0	34.2	31.8	34.9	31.1	31.4	31.6	31.9	32.2	32.4	32.7	32.9	33.2	33.5
Production (1,000 tons)	27,962	28,273	26,131	28,484	25,663	27,346	27,209	26,660	26,624	26,612	26,465	26,360	26,283	26,239
<b>Raw sugar</b>														
	(Thousand short tons, raw value)													
<b>Supply</b>	11,801	12,368	12,141	12,606	12,980	13,515	13,528	13,574	13,668	13,736	13,801	13,883	13,973	14,075
Beginning stocks	1,698	1,799	1,664	1,534	1,498	1,745	1,776	1,818	1,824	1,831	1,843	1,860	1,876	1,891
Production	8,445	8,152	7,531	7,963	7,946	8,396	8,352	8,343	8,418	8,477	8,532	8,599	8,673	8,761
Beet sugar	5,008	4,721	4,214	4,575	4,800	5,032	4,998	5,050	5,123	5,177	5,244	5,317	5,394	5,481
Cane sugar	3,438	3,431	3,317	3,387	3,146	3,364	3,354	3,293	3,295	3,300	3,288	3,282	3,279	3,280
Refined Production from Cane (in refined value)	4,730	5,127	5,693	5,838	6,011	5,848	5,824	5,820	5,821	5,816	5,809	5,802	5,796	5,790
Net imports	1,658	2,417	2,946	3,109	3,536	3,374	3,401	3,413	3,426	3,428	3,426	3,424	3,423	3,423
Net raw imports for refining	1,202	1,852	2,638	2,649	3,036	2,894	2,878	2,934	2,933	2,924	2,927	2,926	2,923	2,916
Refined imports	456	565	308	460	500	481	523	479	493	505	499	498	501	508
<b>Disappearance</b>														
Domestic deliveries	10,135	10,704	10,607	11,152	11,235	11,739	11,710	11,750	11,837	11,893	11,941	12,006	12,082	12,169
<b>Ending stocks</b>	1,799	1,664	1,534	1,498	1,745	1,776	1,818	1,824	1,831	1,843	1,860	1,876	1,891	1,907
<b>Sugar-containing products</b>														
Net imports	809	746	678	705	701	854	834	849	851	841	817	792	769	752
<b>High fructose corn syrup</b>														
	(Thousand short tons)													
Production	9,204	9,074	8,491	8,999	9,133	9,438	9,413	9,462	9,503	9,576	9,657	9,735	9,808	9,885
Domestic use	8,789	8,504	8,098	7,896	7,887	7,971	7,942	7,957	7,971	7,996	8,019	8,039	8,057	8,077
Net exports	415	570	393	1,103	1,246	1,467	1,471	1,504	1,532	1,580	1,638	1,696	1,751	1,808

**Table 3a. (continued)**

<b>October-September year</b>	<b>06/07</b>	<b>07/08</b>	<b>08/09</b>	<b>09/10</b>	<b>10/11</b>	<b>11/12</b>	<b>12/13</b>	<b>13/14</b>	<b>14/15</b>	<b>15/16</b>	<b>16/17</b>	<b>17/18</b>	<b>18/19</b>	<b>19/20</b>
<b>Fiscal year</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Per-capita use*</b>	(Pounds per capita, raw value)													
Sugar deliveries	67.0	70.1	68.9	71.8	71.6	74.1	73.2	72.7	72.6	72.2	71.8	71.5	71.3	71.2
Sugar-containing net imp.	5.3	4.9	4.4	4.5	4.5	5.4	5.2	5.3	5.2	5.1	4.9	4.7	4.5	4.4
HFCS domestic use	58.1	55.7	52.6	50.8	50.3	50.3	49.6	49.3	48.9	48.6	48.2	47.9	47.6	47.2
Sum of above	130.5	130.8	125.9	127.1	126.3	129.8	128.1	127.3	126.7	125.9	125.0	124.2	123.4	122.8
<b>Prices</b>	(Cents per pound)													
N.Y. spot raw sugar	20.87	21.27	22.07	34.23	37.69	38.86	37.37	37.28	37.54	37.44	37.09	36.79	36.60	36.39
Refined beet sugar	25.73	29.86	35.90	50.29	55.38	56.94	54.81	54.63	54.92	54.73	54.18	53.71	53.38	53.03
Retail refined sugar	51.52	52.07	55.99	61.55	66.09	68.06	66.46	66.25	66.60	66.57	66.19	65.84	65.62	65.40
Cane sugar loan rate	18.00	18.00	18.00	18.25	18.50	18.75	18.75	18.75	18.75	18.75	18.75	18.75	18.75	18.75
Beet sugar loan rate	22.90	22.90	22.90	23.45	23.77	24.09	24.09	24.09	24.09	24.09	24.09	24.09	24.09	24.09
HFCS, 42% Midwest	20.05	24.38	25.56	22.87	25.24	23.39	24.41	24.66	25.37	25.40	25.20	25.09	25.15	25.14
World sugar price	11.67	13.67	15.94	24.12	28.18	21.78	24.03	23.86	24.43	25.09	26.06	26.71	27.23	27.30

\* Per capita consumption is the sum of sugar deliveries and sugar-containing net imports.

**Table 3b. Scenario: Impact of Removal of the U.S. Sugar Program on the U.S. Sugar and HFCS Sectors**

October-September year	06/07	07/08	08/09	09/10	10/11	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20
Fiscal year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Sugar beets</b>														
Harvested area (1,000 a.)	1,304	1,247	1,005	1,149	1,156	1,134	993	978	983	993	1,019	1,037	1,051	1,057
Yield (tons/a.)	26	26	27	26	28	28	28	29	29	29	30	30	30	31
Production (1,000 tons)	34,064	31,834	26,881	29,783	31,901	31,677	27,998	27,913	28,366	29,000	30,078	30,975	31,738	32,269
<b>Sugarcane</b>														
Harvested area (1,000 a.)	847	828	822	817	825	871	807	736	731	742	755	769	777	778
Yield (tons/a.)	33.0	34.2	31.8	34.9	31.1	31.4	31.6	31.9	32.2	32.5	32.7	33.0	33.2	33.5
Production (1,000 tons)	27,962	28,273	26,131	28,484	25,663	27,346	25,537	23,480	23,544	24,070	24,695	25,334	25,796	26,042
<b>Raw sugar</b>														
(Thousand short tons, raw value)														
<b>Supply</b>	11,801	12,368	12,141	12,606	12,980	13,515	15,485	15,676	15,800	15,827	15,791	15,795	15,824	15,897
Beginning stocks	1,698	1,799	1,664	1,534	1,498	1,745	1,776	2,018	2,003	2,003	2,009	2,021	2,035	2,048
Production	8,445	8,152	7,531	7,963	7,946	8,396	7,624	7,391	7,507	7,710	8,000	8,264	8,487	8,645
Beet sugar	5,008	4,721	4,214	4,575	4,800	5,032	4,476	4,491	4,593	4,725	4,931	5,110	5,268	5,389
Cane sugar	3,438	3,431	3,317	3,387	3,146	3,364	3,148	2,900	2,914	2,985	3,069	3,154	3,218	3,255
Refined Production from Cane (in refined value)	4,730	5,127	5,693	5,838	6,011	5,848	7,200	7,200	7,200	7,200	7,200	7,200	7,200	7,200
Net imports	1,658	2,417	2,946	3,109	3,536	3,374	6,086	6,267	6,291	6,114	5,781	5,510	5,302	5,204
Net raw imports for refining	1,202	1,852	2,638	2,649	3,036	2,894	4,556	4,804	4,790	4,719	4,635	4,550	4,486	4,449
Refined imports	456	565	308	460	500	481	1,530	1,463	1,500	1,395	1,146	960	816	755
<b>Disappearance</b>														
Domestic deliveries	10,135	10,704	10,607	11,152	11,235	11,739	13,468	13,673	13,797	13,817	13,770	13,760	13,776	13,834
<b>Ending stocks</b>	1,799	1,664	1,534	1,498	1,745	1,776	2,018	2,003	2,003	2,009	2,021	2,035	2,048	2,063
<b>Sugar-containing products</b>														
Net imports	809	746	678	705	701	854	174	-21	-95	-123	-135	-140	-142	-143
<b>High fructose corn syrup</b>														
(Thousand short tons)														
Production	9,204	9,074	8,491	8,999	9,133	9,438	9,105	9,112	9,151	9,239	9,350	9,449	9,537	9,619
Domestic use	8,789	8,504	8,098	7,896	7,887	7,971	7,649	7,629	7,640	7,680	7,732	7,773	7,804	7,828
Net exports	415	570	393	1,103	1,246	1,467	1,456	1,484	1,510	1,559	1,618	1,676	1,733	1,791

**Table 3b. (continued)**

October-September year	06/07	07/08	08/09	09/10	10/11	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20
Fiscal year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Per-capita use*</b>	(Pounds per capita, raw value)													
Sugar deliveries	67.0	70.1	68.9	71.8	71.6	74.1	84.2	84.7	84.6	83.9	82.8	82.0	81.3	80.9
Sugar-containing net imp.	5.3	4.9	4.4	4.5	4.5	5.4	1.1	-0.1	-0.6	-0.7	-0.8	-0.8	-0.8	-0.8
HFCS domestic use	58.1	55.7	52.6	50.8	50.3	50.3	47.8	47.2	46.9	46.6	46.5	46.3	46.1	45.8
Sum of above	130.5	130.8	125.9	127.1	126.3	129.8	133.1	131.8	130.9	129.8	128.5	127.5	126.5	125.8
<b>Prices</b>	(Cents per pound)													
N.Y. spot raw sugar	20.87	21.27	22.07	34.23	37.69	38.86	25.10	24.74	25.27	25.88	26.73	27.32	27.78	27.82
Refined beet sugar	25.73	29.86	35.90	50.29	55.38	56.94	33.10	32.74	33.27	33.88	34.73	35.32	35.78	35.82
Retail refined sugar	51.52	52.07	55.99	61.55	66.09	68.06	44.96	44.29	44.92	45.76	46.77	47.45	48.02	48.20
Cane sugar loan rate	18.00	18.00	18.00	18.25	18.50	18.75	18.75	18.75	18.75	18.75	18.75	18.75	18.75	18.75
Beet sugar loan rate	22.90	22.90	22.90	23.45	23.77	24.09	24.09	24.09	24.09	24.09	24.09	24.09	24.09	24.09
HFCS, 42% Midwest	20.05	24.38	25.56	22.87	25.24	23.39	23.03	23.78	24.55	24.65	24.54	24.45	24.53	24.50
World sugar price	11.67	13.67	15.94	24.12	28.18	21.78	25.10	24.74	25.27	25.88	26.73	27.32	27.78	27.82

\* Per capita consumption is the sum of sugar deliveries and sugar-containing net imports.

**Table 3c. Comparison between Scenario and Baseline**

<b>October-September year</b>	<b>06/07</b>	<b>07/08</b>	<b>08/09</b>	<b>09/10</b>	<b>10/11</b>	<b>11/12</b>	<b>12/13</b>	<b>13/14</b>	<b>14/15</b>	<b>15/16</b>	<b>16/17</b>	<b>17/18</b>	<b>18/19</b>	<b>19/20</b>
<b>Fiscal year</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Sugar beets</b>														
Harvested area (1,000 a.)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-10.3%	-11.0%	-10.3%	-8.7%	-5.9%	-3.9%	-2.3%	-1.7%
Yield (tons/a.)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-0.1%	-0.1%	-0.1%	-0.1%	0.0%	0.0%	0.0%	0.0%
Production (1,000 tons)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-10.4%	-11.1%	-10.4%	-8.7%	-6.0%	-3.9%	-2.3%	-1.7%
<b>Sugarcane</b>														
Harvested area (1,000 a.)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-6.2%	-12.0%	-11.6%	-9.6%	-6.7%	-3.9%	-1.9%	-0.8%
Yield (tons/a.)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%
Production (1,000 tons)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-6.1%	-11.9%	-11.6%	-9.6%	-6.7%	-3.9%	-1.9%	-0.7%
<b>Raw sugar</b>														
<b>Supply</b>	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	14.5%	15.5%	15.6%	15.2%	14.4%	13.8%	13.3%	12.9%
Beginning stocks	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	11.0%	9.8%	9.4%	9.0%	8.6%	8.5%	8.3%
Production	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-8.7%	-11.4%	-10.8%	-9.0%	-6.2%	-3.9%	-2.1%	-1.3%
Beet sugar	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-10.4%	-11.1%	-10.4%	-8.7%	-6.0%	-3.9%	-2.3%	-1.7%
Cane sugar	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-6.1%	-11.9%	-11.6%	-9.6%	-6.7%	-3.9%	-1.9%	-0.7%
Refined Production from Cane (in refined value)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	23.6%	23.7%	23.7%	23.8%	24.0%	24.1%	24.2%	24.3%
Net imports	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	79.0%	83.6%	83.6%	78.3%	68.8%	60.9%	54.9%	52.0%
Net raw imports for refining	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	58.3%	63.7%	63.3%	61.4%	58.4%	55.5%	53.5%	52.6%
Refined imports	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	192.5%	205.4%	204.5%	176.3%	129.6%	92.8%	63.1%	48.8%
<b>Disappearance</b>														
Domestic deliveries	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	15.0%	16.4%	16.6%	16.2%	15.3%	14.6%	14.0%	13.7%
<b>Ending stocks</b>	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	11.0%	9.8%	9.4%	9.0%	8.6%	8.5%	8.3%	8.2%
<b>Sugar-containing products</b>														
Net imports	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-79.1%	-102.5%	-111.2%	-114.7%	-116.5%	-117.7%	-118.5%	-119.0%
<b>High fructose corn syrup</b>														
Production	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-3.3%	-3.7%	-3.7%	-3.5%	-3.2%	-2.9%	-2.8%	-2.7%
Domestic use	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-3.7%	-4.1%	-4.2%	-3.9%	-3.6%	-3.3%	-3.1%	-3.1%
Net exports	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.0%	-1.4%	-1.4%	-1.3%	-1.3%	-1.2%	-1.0%	-1.0%

**Table 3c. (continued)**

<b>October-September year</b>	<b>06/07</b>	<b>07/08</b>	<b>08/09</b>	<b>09/10</b>	<b>10/11</b>	<b>11/12</b>	<b>12/13</b>	<b>13/14</b>	<b>14/15</b>	<b>15/16</b>	<b>16/17</b>	<b>17/18</b>	<b>18/19</b>	<b>19/20</b>
<b>Fiscal year</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Per-capita use*</b>														
Sugar deliveries	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	15.0%	16.4%	16.6%	16.2%	15.3%	14.6%	14.0%	13.7%
Sugar-containing net imp.	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-79.1%	-102.5%	-111.2%	-114.7%	-116.5%	-117.7%	-118.5%	-119.0%
HFCS domestic use	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-3.7%	-4.1%	-4.2%	-3.9%	-3.6%	-3.3%	-3.1%	-3.1%
Sum of above	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.9%	3.5%	3.3%	3.1%	2.8%	2.7%	2.5%	2.5%
<b>Prices</b>														
N.Y. spot raw sugar	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-32.8%	-33.7%	-32.7%	-30.9%	-27.9%	-25.8%	-24.1%	-23.5%
Refined beet sugar	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-39.6%	-40.1%	-39.4%	-38.1%	-35.9%	-34.2%	-33.0%	-32.5%
Retail refined sugar	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-32.4%	-33.1%	-32.6%	-31.3%	-29.3%	-27.9%	-26.8%	-26.3%
Cane sugar loan rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Beet sugar loan rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HFCS, 42% Midwest	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-5.6%	-3.6%	-3.2%	-2.9%	-2.6%	-2.5%	-2.5%	-2.5%
World sugar price	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.5%	3.7%	3.5%	3.2%	2.6%	2.3%	2.0%	1.9%

\* Per capita consumption is the sum of sugar deliveries and sugar-containing net imports.

**Table 3d. Baseline: U.S. Producer and Refiner Margins**

<b>Marketing year</b>	<b>06/07</b>	<b>07/08</b>	<b>08/09</b>	<b>09/10</b>	<b>10/11</b>	<b>11/12</b>	<b>12/13</b>	<b>13/14</b>	<b>14/15</b>	<b>15/16</b>	<b>16/17</b>	<b>17/18</b>	<b>18/19</b>	<b>19/20</b>
<b>Gross margin beet processors (1000 \$)</b>	903089	1297559	1536790	2799425	2999933	3326323	3186590	3208104	3269914	3291965	3301398	3319296	3346563	3378911
Beet processor margins (\$/ton of beet)	34	40	52	96	101	104	101	101	102	103	102	102	102	102
Beet processor margins (c/lb of refined sugar)	10	15	19	33	34	35	34	34	34	34	34	33	33	33
<b>Gross margin cane processors (c/lb)</b>	7.64	8.31	9.16	19.03	19.52	20.02	19.37	19.32	19.43	19.38	19.22	19.08	18.99	18.90
Margin for cane processors (1000 \$)	584539	628257	693319	1327956	1301495	1429922	1378074	1349762	1358269	1357030	1340808	1328614	1321071	1314695
Margin per unit (refined price - raw price in refined equivalence) (c/lb)	3	7	12	14	15	15	15	15	15	15	14	14	14	14
<b>Gross margin cane refiners (1000 \$)</b>	322284	728068	1398587	1594901	1808519	1795958	1726490	1714928	1717653	1705944	1683526	1663626	1648016	1631834
<b>Sugarcane returns</b>														
Gross market revenue (\$/acre)	1004	1004	938	1213	1297	1359	1312	1323	1348	1358	1357	1358	1363	1368
Variable expenses (\$/acre)	761	896	1117	998	1057	1067	1101	1135	1157	1186	1206	1224	1243	1262
Net returns (\$/acre)	243	108	-179	216	240	292	211	188	190	172	151	134	120	106
<b>Sugar beet returns</b>														
Gross market revenue (\$/acre)	1155	1072	1285	1307	1703	1788	1747	1773	1817	1843	1855	1871	1892	1911
Variable expenses (\$/acre)	521	560	698	624	661	667	688	709	723	741	754	765	777	789
Net returns (\$/acre)	634	513	586	683	1043	1122	1059	1064	1093	1101	1101	1106	1114	1123
<b>HFCS gross margin (total) (1000 \$)</b>	2140070	2365222	2355016	2292188	2037515	2112614	2144424	2213686	2273330	2325181	2304675	2303232	2319309	2364112
HFCS (per unit) (c/lb)	14.62	16.88	18.31	16.53	16.41	15.38	15.84	16.11	16.51	16.62	16.40	16.28	16.28	16.35

**Table 3e. Scenario: Impact of Removal of U.S. Sugar Program on U.S. Producer and Refiner Margins**

<b>Marketing year</b>	<b>06/07</b>	<b>07/08</b>	<b>08/09</b>	<b>09/10</b>	<b>10/11</b>	<b>11/12</b>	<b>12/13</b>	<b>13/14</b>	<b>14/15</b>	<b>15/16</b>	<b>16/17</b>	<b>17/18</b>	<b>18/19</b>	<b>19/20</b>
<b>Gross margin for beet processors (1000 \$)</b>	903089	1297559	1536790	2799425	2999933	3326497	1272545	1263469	1309483	1367856	1457940	1531952	1596538	1633899
Beet processor margins (\$/ton of beet)	34	40	52	96	101	104	45	45	46	47	48	49	50	50
Beet processor margins (c/lb of refined sugar)	10	15	19	33	34	35	15	15	15	15	16	16	16	16
<b>Gross margin for cane processors (c/lb)</b>	7.64	8.31	9.16	19.03	19.52	20.02	9.76	9.66	9.80	9.96	10.18	10.33	10.45	10.45
Margin for cane processors (1000 \$)	584539	628257	693319	1327956	1301495	1430008	677768	617439	629873	656496	691064	721620	745328	754488
Margin per unit (refined price - raw price in refined equivalence) (c/lb)	3	7	12	14	15	15	6	6	6	6	6	6	6	6
<b>Gross margin for cane refiners (1000 \$)</b>	322284	728068	1398587	1594901	1808519	1796028	898990	902658	897272	891093	882513	876653	871982	871534
<b>Sugarcane returns</b>														
Gross market revenue (\$/acre)	1004	1004	938	1213	1297	1359	1118	1111	1152	1198	1258	1303	1342	1358
Variable expenses (\$/acre)	761	896	1117	998	1057	1067	1101	1135	1157	1186	1206	1224	1243	1262
Net returns (\$/acre)	243	108	-179	216	240	293	17	-24	-5	12	52	79	99	96
<b>Sugar beet net returns</b>														
Gross market revenue (\$/acre)	1155	1072	1285	1307	1703	1789	1507	1518	1574	1636	1712	1775	1833	1868
Variable expenses (\$/acre)	521	560	698	624	661	667	688	709	723	741	754	765	777	789
Net returns (\$/acre)	634	513	586	683	1043	1122	819	808	851	894	958	1010	1056	1080
<b>HFCS gross margin (total) (1000 \$)</b>	2140070	2365222	2355016	2292188	2037515	2112487	1828819	1974739	2043364	2109014	2111964	2119060	2139870	2179908
HFCS (per unit) (c/lb)	14.62	16.88	18.31	16.53	16.41	15.38	14.49	15.24	15.71	15.89	15.76	15.65	15.67	15.71



**Table 3f. Comparison between Scenario and Baseline for U.S. Producer and Refiner Margins (in percent deviation from baseline)**

<b>Marketing year</b>	<b>11/12</b>	<b>12/13</b>	<b>13/14</b>	<b>14/15</b>	<b>15/16</b>	<b>16/17</b>	<b>17/18</b>	<b>18/19</b>	<b>19/20</b>
<b>Gross margin for beet processors</b>	0.0%	-60.1%	-60.6%	-60.0%	-58.4%	-55.8%	-53.8%	-52.3%	-51.6%
Beet processor margins	0.0%	-55.6%	-55.9%	-55.5%	-54.6%	-53.2%	-52.2%	-51.3%	-51.0%
Beet processor margins	0.0%	-55.4%	-55.7%	-55.3%	-54.5%	-53.0%	-52.0%	-51.2%	-50.8%
<b>Gross margin for cane processors</b>	0.0%	-49.6%	-50.0%	-49.6%	-48.6%	-47.0%	-45.9%	-45.0%	-44.7%
Margin for cane processors	0.0%	-50.8%	-54.3%	-53.6%	-51.6%	-48.5%	-45.7%	-43.6%	-42.6%
Margin per unit (refined price - raw price in refined equivalence)	0.0%	-57.9%	-57.5%	-57.8%	-57.8%	-57.7%	-57.5%	-57.4%	-57.0%
<b>Gross margin for cane refiners</b>	0.0%	-47.9%	-47.4%	-47.8%	-47.8%	-47.6%	-47.3%	-47.1%	-46.6%
<b>Sugarcane returns</b>									
Gross market revenue	0.0%	-14.8%	-16.0%	-14.5%	-11.8%	-7.3%	-4.0%	-1.5%	-0.7%
Variable expenses	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Net returns	0.0%	-92.2%	-113.0%	-102.7%	-93.0%	-65.8%	-41.0%	-17.6%	-9.2%
<b>Sugar beet returns</b>									
Gross market revenue	0.0%	-13.7%	-14.4%	-13.4%	-11.2%	-7.7%	-5.1%	-3.1%	-2.3%
Variable expenses	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Net returns	0.0%	-22.6%	-24.0%	-22.2%	-18.8%	-13.0%	-8.6%	-5.2%	-3.8%
<b>HFCS gross margin(total)</b>	0.0%	-14.7%	-10.8%	-10.1%	-9.3%	-8.4%	-8.0%	-7.7%	-7.8%
HFCS (per unit)	0.0%	-8.6%	-5.4%	-4.9%	-4.4%	-3.9%	-3.8%	-3.7%	-3.9%

**Table 4. Macroeconomic Assumptions**

<b>Year</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
Population (millions)	302	305	308	311	314	317	320	323	326	329	332	336	339	342
Real consumer expenditure in 2007 prices (\$ billions)	10326	10299	10175	10337	10574	10800	10956	11185	11481	11782	12064	12346	12641	12964
CPI for food & beverage	204	215	219	220	225	228	232	236	241	247	252	257	263	268
CPI	207	215	215	218	221	226	230	235	240	245	250	255	260	265
CPI food rebased for 2007=1	100	106	107	108	110	112	114	116	119	121	124	126	129	132
CPI rebased 2007=1	100	104	103	105	107	109	111	113	116	118	120	123	125	128
U.S. income per capita \$1000	34	34	33	33	34	34	34	35	35	36	36	37	37	38

**Appendix**  
**Modeling Approach for the SUA Analysis**  
**John Beghin and Amani Elobeid**

**1. Introduction**

This appendix further describes the modeling approach specified to conduct the analysis of the impact of the U.S. sugar program for the SUA. This is a rather technical document as it describes model structure. Equations are contained in Appendix tables and are written with the full name of the variables to simplify the reading of the document. The general approach is described in the body of the report.

**The Policy Reform Scenario**

The analysis looks at the impact of removing the current U.S. sugar program and associated trade barriers. As the sugar program is removed and borders open, U.S. imports of sugar increase and U.S. sugar prices fall. Simultaneously, the increase in imports affects world prices of sugar and associated markets and crops. The net effect on U.S. sugar prices is negative. The decrease from the removal of the TRQ and associated tariffs is larger in absolute value than the increase in world prices resulting from larger U.S. sugar imports. The augmented FAPRI model approach derives and quantifies these effects in a consistent modeling framework. We model both changes in refined and raw sugar prices. The difference between raw and refined prices has become an important development in recent years. U.S. refined sugar prices have exhibited a high margin above the U.S. raw sugar price. With trade liberalization, both prices decrease in the U.S., but with a steeper decline for the refined sugar price than for the raw sugar price.

**Major Modeling Steps**

The following sections of the document first describe the structure of the FAPRI models with much detail including equations specifications and data sources. Then, the note follows with the added module on food demand including SCP trade.

**2. The FAPRI Model**

**U.S. Cost of Production Model Description**

***How sugar beet and sugarcane cost of production projections are generated***

Projections for variable costs of production for the two crops are generated in a cost of production model. These costs are used to calculate the expected net returns for sugar beet and sugarcane used in the U.S. sugar model to determine planted area. Appendix table 1 shows the historical data for the variable cost of production for sugar beet and sugarcane. Since data for sugarcane variable costs are not available from USDA, the sugarcane costs are determined by multiplying the sugar beet variable costs by 1.46. Based on the field cost information presented in the January 2011 Sugar and Sweetener Outlook, this ratio is now higher at 1.6. The ratio of 1.6 was calculated based on the weighted average field cost for sugarcane divided by the weighted average field cost for sugar beet (weighted by the respective production shares). The costs were averaged over the 2005/06-2009/10 period (USDA/ERS, 2011).

**Appendix table 1. U.S. sugar beet and sugarcane variable cost of production**

	2000	2001	2002	2003	2004	2005	2006	2007
<b>Sugar Beet</b>								
Seed	44.21	44.55	46.63	46.46	50.13	51.22	55.09	62.02
Fertilizer	46.86	59.24	47.41	57.45	59.22	67.28	72.5	89.03
Ag. chemicals	94.28	96.12	95.96	96.39	94.73	97.53	101.1	103.3
Custom services	36.04	32.23	32.77	34.54	34.92	36.24	36.86	37
Fuel	50.9	49.81	47.95	50.53	55.93	71.38	80.38	87.14
Repairs	41.42	43.6	45.78	47.38	48.26	48.95	50.37	51.66

Miscellaneous	36.43	36.15	36.07	38.61	40.27	43.87	50.58	54.22
Hauling allowance	-7.69	-7.31	-7.43	-7.29	-7.45	-8.32	-8.64	-9.65
Hired labor	58.7	60.45	61.76	63.53	66.62	69	72	74.13
Interest	10.31	6.02	2.92	1.93	3.03	7.08	10.75	10.85
Total variable costs	411.5	420.9	409.8	429.5	445.7	484.2	521	559.7
<b>Sugarcane</b>	600.7	614.5	598.3	627.1	650.7	707	760.7	817.2
<b>Ratio of sugarcane to sugar beet costs</b>	1.46	1.46	1.46	1.46	1.46	1.46	1.46	1.46

Source: USDA/ERS Commodity Costs and Returns: Data

<http://www.ers.usda.gov/Data/CostsAndReturns/TestPick.htm>

Note: Data in the FAPRI models are updated to the latest historical numbers. In the case of cost of production variables, these are available only up to 2007 from USDA.

The cost of production model then projects variable costs for sugar beet and sugarcane (and other crops) from 2008 to 2025. For each of the cost components (seed, fertilizer, fuel, repairs, etc.), the projections are determined by the producer price index (PPI) as follows:

Cost of component in period  $t$  = Producer price index of component in period  $t$ /producer price index of component in period  $t-1$  \* cost of component in period  $t-1$ .

For example:

U.S. Seed cost $_t$  = (PPI $_t$  seed/PPI $_{t-1}$  seed)\*U.S. seed cost $_{t-1}$

U.S. hired labor cost $_t$  = (PPI $_t$  wages rates/PPI $_{t-1}$  wages rates)\*U.S. hired labor cost $_{t-1}$

Appendix table 2 shows the producer price indices used in the projection of each cost component.

#### **Appendix table 2: Producer price index**

Cost Component	Producer Price Index 1990-1992=100
Seed	Seed – Total
Fertilizer	Fertilizer – Mixed
Agricultural chemicals	Agricultural chemicals – Herbicide
Custom services	Farm services
Fuel	Fuel
Repairs	Repairs
Miscellaneous (other variable costs)	Farm supplies
Hauling allowance	Fuel
Hired labor	Wage rates
Interest on operating capital	Interest

Source: Agricultural Prices, USDA/NASS, <http://quickstats.nass.usda.gov>

Behavioral equations are used to obtain the projections for the different producer price indices. Appendix table 3 presents the right-hand-side (RHS) variables in the behavioral equations for each producer price index.

**Appendix table 3: PPI equation variables**

Producer Price Index*	RHS Variables
PPI Seed Total	Lag(PPI seed/PPI all commodities); Adoption of GMO
PPI Fertilizer – Mixed	0.8*(PPI electric power/PPI all commodities)+0.2*(PPI utility natural gas/PPI all commodities); Prime rate at commercial banks
PPI Agricultural Chemicals – Herbicide	Lag(PPI ag chemicals-herbicide/PPI all commodities); (PPI chemicals & allied products/PPI all commodities); Adoption of GMO – Herbicide
PPI Farm Services	Lag(PPI farm services/PPI all commodities); (employment cost index/PPI all commodities)
PPI Repairs	0.7*(PPI automobiles/PPI all commodities)+0.3*(PPI metals and metal products/PPI all commodities); employment cost index/PPI all commodities
PPI Farm Supplies	Lag(PPI farm supplies/PPI all commodities); 0.8*(PPI rubber and plastic products/PPI all commodities)+0.2*(PPI fuel, related products and power/PPI all commodities)
PPI Fuel	0.7*(PPI refined petroleum products/PPI all commodities)+0.3*(PPI fuel, related products and power)
PPI Wage Rates	Employment cost index/PPI all commodities
PPI Interest	0.2*prime rate at commercial banks+0.8*yield on AAA-rated corporate bonds; trend for farm debt level

Source: Agricultural Prices, USDA/NASS, <http://quickstats.nass.usda.gov> Note: In the equations, all PPI are divided by the “PPI all commodities” to generate the PPI projections (which are then multiplied by “PPI all commodities” to be used in the cost equations).

All the right-hand side price indices in Appendix table 3 are obtained from IHS Global Insight including the projections. The projections for the regional cost components are obtained using the growth rate of the national cost component. For example for seed, the regional seed cost is determined as follows:

Regional seed cost<sub>t</sub> = Regional seed cost<sub>t-1</sub>\*(U.S. seed cost<sub>t</sub>/U.S. seed cost<sub>t-1</sub>)

There are 4 regions: Great Lakes, Red River Valley, Great Plains and Northwest.

Once regional costs are determined and projected, the expected net returns for sugar beet and sugarcane can be calculated by state using the following formula:

Sugar beet expected net returns for each state = Lag(price\*yield) –Lag(costs)

The expected net returns then enter into the planted area equations by state as described in the following section.

### U.S. Sugar FAPRI Model Description

This section presents the detailed equations of the U.S. sugar FAPRI model. Appendix table 4 presents the behavioral equations in the model. Appendix table 5 presents the data sources for the model.

**Appendix table 4. Sugar equations in the U.S. model**

Dependent variable	Equation	Comments
Sugar allotments under FCEA*	Sugar domestic deliveries+0.13*total use (normal stock proxy) – imports (TRQ & others) – beginning stocks	Total use is sugar domestic deliveries + exports
Beet sugar allotment	0.5435*sugar allotments under FCEA	
Cane sugar allotment	Sugar allotments under FCEA minus beet sugar allotments	
Expected sugar beet price	Ratio = [Intercept+ $\alpha$ *lag(U.S. sugar beet yield/U.S. sugar beet trend yield)]*U.S. sugar beet price	Parameters $\alpha$ , $\beta$ , $\theta$ , etc. are equation specific in all the equations in Appendix table 4. Sugar beet price * expected sugar beet price ratio + additive adjustment
Expected sugarcane price	Ratio = [Intercept+ $\alpha$ *lag(U.S. sugarcane yield/U.S. sugarcane trend yield)+ $\beta$ *lag(U.S. sugar beet yield/U.S. sugar beet trend yield)]* U.S. sugarcane price	Sugarcane price*expected sugarcane price ratio + additive adjustment
Beet sugar recovery rate	Intercept + $\alpha$ *(time –1980)	
Cane sugar recovery rate	Intercept + $\alpha$ *(time–1980)	
Sugar beet expected net returns, by state (California, Colorado, Idaho, Michigan, Minnesota, Nebraska, North Dakota, Oregon, Wyoming)	Revenue by state – beet expenses by regions	Revenue = (state sugar beet price*expected sugar beet price)/(U.S. sugar beet price * state sugar beet trend yield)
Sugarcane expected net returns, by state (Florida, Hawaii, Louisiana, Texas)	Revenue by state – sugarcane expenses by regions	Revenue = (state sugarcane price*expected sugarcane price)/(U.S. sugarcane price * state sugarcane trend yield)
Sugar beet yield or sugarcane yield, by state	Intercept + $\alpha$ *(time –1980)	
Sugar beet area planted, by state	Intercept + $\alpha$ * <b>state</b> sugar beet real expected net returns – $\theta$ *Max(0, ( <b>state</b> sugar beet expected net return – 2000/GDP deflator )) – $\sum_{i=1}^n (\beta_i * n$ competing crops' real expected net returns for the region) + $\lambda$ * (time – 1980) + allotment effects	

\* Sugar allotments were effective historically but since sugar production is lower than the allotment levels in the recent past and in the projections, they no longer have an effect on area.

**Appendix table 4. (continued)**

Dependent variable	Equation	Comments
Sugarcane area planted, by state	Intercept + $\alpha$ * <b>state</b> sugarcane real expected net returns – $\theta$ *Max(0, ( <b>state</b> sugarcane expected net return – 3000/GDP deflator ) + $\mu$ *lag( <b>state</b> sugarcane real expected net returns) – lag[Max(0, ( <b>state</b> sugarcane expected net return – 3000/GDP deflator) )] – $\sum_{i=1}^n (\beta_i * n$ competing crops' real expected net returns for the region) - $\lambda$ * (time – 1980) + allotment effects	
Sugar deliveries per capita	Intercept – $\alpha$ *sugar retail price/CPI – $\beta$ *HFCS domestic deliveries/population – $\theta$ *net imports of sugar-containing productions/population + $\lambda$ *LN(real consumer expenditure/population) – $\mu$ *trend for 2000-2002	Total sugar deliveries per capita = Sugar deliveries from LINQUAD + residual deliveries
Sugar exports	Intercept – $\alpha$ *U.S. raw sugar price/world raw sugar price + $\beta$ *Mexican sugar imports	
Sugar non-CCC stocks	Intercept – $\alpha$ *real raw sugar price + $\beta$ * sugar production + $\theta$ *(sugar allotment dummy*Max(0, sugar production – sugar allotment)) – $\lambda$ *CCC stocks	
Sugar CCC stocks	Intercept + $\alpha$ *lag(CCC stocks) + $\beta$ *Max(0, cane sugar loan rate – 0.87* 2-year average of raw sugar price) + $\lambda$ *Max(0, beet sugar loan rate – 0.93* 2-year average of refined beet sugar price)	
Sugar-containing product net imports	Intercept + $\alpha$ *lag(sugar-containing products net imports) + $\beta$ *U.S. raw sugar price/world raw sugar price + $\lambda$ *(time – 1980)	SCP net imports from LINQUAD so this equation is not used
Refined beet sugar price	Intercept + $\alpha$ *U.S. raw sugar price – $\beta$ *(time – 1980)	
Retail sugar price	Intercept + $\alpha$ *lag(retail sugar price) + $\beta$ *U.S. raw sugar price + $\lambda$ *refined beet sugar price + $\theta$ *(time – 1980)	
Sugarcane price	Intercept + $\alpha$ *U.S. raw sugar price * $x$ *cane recovery rate/100 * 20	$x=1$ in the baseline; $x=1.3$ in the scenario*
Sugar beet price	Intercept + $\alpha$ *U.S. refined beet sugar price * $x$ *beet recovery rate/100 * 20	$x=1$ in the baseline; $x=1.45$ in the scenario**

\* This reflects a larger share of the sugar price accruing to sugarcane farmers with the removal of the sugar policy relative to the baseline.

\*\* This reflects a larger share of the sugar price accruing to sugar beet farmers with the removal of the sugar policy relative to the baseline.

**Appendix table 5. US Sugar Model Data Sources**

<b>Sugar data</b>	Unit	Data Source
Sugar allotment	1000 tons, raw	Sugar & Sweetener Outlook
Beet sugar allotment		
Cane sugar allotment		
Sugar production	1000 tons, raw	Sugar & Sweeteners Yearbook
Beet sugar production		
Cane sugar production		
Sugar total imports		
Sugar TRQ imports		
Sugar other program imports		
Sugar high-tier & other imports		
Sugar NAFTA duty-free imports		
Sugar domestic deliveries		
Sugar exports		
Sugar ending stocks		
Sugar non-CCC stocks		
Sugar CCC stocks (1000 tons, raw)		
Sugar NAFTA high-duty imports	1000 tons, raw	Sugar & Sweeteners Outlook
Sugar RY raw price	cents per pound	Sugar & Sweeteners Yearbook
Refined beet sugar price		
Sugar retail price		
Cane sugar loan rate	cents per pound	FSA
Beet sugar loan rate		
Sugar beet price	dollars per ton	USDA/NASS Online Database
Sugarcane price		
Net imports of SCPs	1000 tons, raw	Sugar & Sweeteners Outlook
Beet area planted, US & by state	1000 acres	USDA/NASS Online Database
Beet area harvested, US & by state		
Sugar beet production, US & by state		
All sugarcane area, US & by state		
Cane for sugar area, US & by state		
Cane sugar production, US 7 by state		
Sugar beet price by state	dollars per ton	USDA/NASS Online Database
Sugarcane price, by state		
Beet variable expenses US and by region	dollars per acre	ERS website (pre-2000, takes 20% of interest)
<b>Macro-data</b>		
GDP Deflator	index	IHS Global Insight
CPI	index	US Department of Labor, Bureau of Labor Statistics
Real consumer expenditure	Billion 1992 dollars	IHS Global Insight
Population	million	US Census Bureau



**More Details on the International Sugar FAPRI Model**

This section complements the model description in the paper. It provides more details on the price transmission equations, and the data sources. Price transmission equations account for exchange rates and other price policy wedges, such as tariffs, and transfer-service margins. The typical price transmission equation assumes that agents in each country are price-takers in the world market. Countries are either natural importers or exporters if their autarkic price falls above or below the world price, respectively. Abstracting from any spatial consideration and assuming an "ad valorem tariff only" regime, the domestic price can be expressed as  $P^d = \alpha + \beta * P^w * r * (1+d)$ , where  $P^d$  is the domestic price,  $P^w$  is the world price of sugar including international transportation cost if the country is an importer (FOB price for exporters),  $r$  is the exchange rate, and  $d$  summarizes policy interventions between the world and domestic markets and is expressed in ad valorem form. Parameter  $\alpha$  captures the divergence of the domestic and border price that does not depend on the price level but rather reflects transaction costs arising between farm-gate and the marketplace, and/or marketing markups. Parameter  $\beta$  allows imperfect transmission between world and domestic prices.

Data for sugar production, consumption, trade, and ending stocks are obtained from the USDA-FAS (Foreign Agricultural Service) Production, Supply, and Distribution (PS&D Online) data set. Additional data for area, yield, sugarcane and sugar beet production, as well as prices and policies are gathered from the USDA FAS GAIN Reports (various years) and the Food and Agricultural Organization (FAO) of the United Nations. Cane and beet production is tied to sugar production through the extraction rate. Macroeconomic data such as real GDP, GDP deflator, population, and exchange rate were gathered from various sources, including the International Monetary Fund and IHS Global Insight. Population data is from IDB, U.S. Census Bureau.

**3. Modifications to the FAPRI Sugar Models for the SUA Analysis**

**The demand for Sugar in the SUA Analysis**

Appendix Table 6 shows the 13 sectors used in the demand system for the representative consumer. The same set of sectors is used in modeling food processing using sweeteners.

**Appendix table 6. Sectors included in the food processing and consumer demand modeling**

Food Sectors in the SUA analysis and NAICS code
Breakfast cereal 31123
Sugar (refined) 31131
Choc & confec. 31132
Confec. Mfg 31133
Nonchoc confec 31134
Frozen food 31141
Fruit & Veg can 31142
Ice cream 31152
Bread & Bakery 31181
Cookies, cracker 31182
Snack food man 31191
Flavoring syrup 31193
Soft drinks 31211

**Modeling food processing industries**

We follow the approach of GAO (2000) and more recently Miao et al. (forthcoming) to model food processing industries. We extend these approaches by incorporating the trade of sugar containing products (SCPs), an important source of trade diversion and indirect import of sugar. These SCP imports are also a source of employment reduction in food industries, induced by reducing the production of SCPs at home.

In a nutshell, the approach assumes constant return to scale technology and a price markup by food processors allowing for food prices to be above their unit cost. Constant returns imply that the average cost is equal to the marginal cost and equal to the sum of input prices weighted by their optimum level per unit of output. This structure implies that the change in unit cost is equal to the change in marginal cost and is also equal to the sum of the proportional changes in underlying input prices weighted by their cost shares. See first equation in Appendix table 7. The new price (without the sugar program) is equal to the old price under the program multiplied by (1+ the percent change implied by equation (1)). In the Appendix table,  $d \ln$  indicates the log differential of any variable, the cost share of input is the share of the input in total cost in industry  $j$ . Whenever an input price changes, such as the sugar input price, the unit cost changes accordingly in a proportion equal to the input price change (in %) weighted by the input cost share.

The price charged by food producers-retailers is set above unit cost with a fixed price markup (equation (2)). We assume this markup remains approximately constant given that the change in prices will be small as sugar inputs are a relatively small share of retail food prices. This approach abstracts from explicitly modeling the food wholesale and retail pricing behavior but acknowledges the markup. This markup can be analyzed further in sensitivity analysis.

Under the assumption of constant markup, the decrease in sugar prices from removing the sugar program is transmitted to consumers of sweetener-intensive foods through lower input prices and thus output prices. This is shown in equation (3). The implicit tax from the sugar program on the refined sugar input price would vanish. The refined sugar price paid by US food industries and by US consumers (for non-industrial uses) is inflated by the sugar program. A change in the US sugar program has two effects on the sugar price paid by food processors. The implicit tax is removed but the world price of refined sugar increases as U.S. sugar imports increase, because of increasing scarcity on world sugar markets.

Similarly, if the price of HFCS is affected by the change in sugar policy through some feedback effect via the demand for corn and the world corn price, the resulting change in the HFCS price will translate into a similar proportional change in the food price. The change in the sugar program would then lead to a change in the price in food processing sectors as shown in equation (5). Equation (5) summarizes the price decrease food industries would experience in absence of the sugar program. This assumes that the food industries pass on their cost savings to consumers. The change in their output depends on the change in food demand and the change in trade of similar SCPs. This is explained below after the description of the demand for sweetener in food processing.

**Appendix table 7. Equations for the modified refined sugar demand**

Variable explained	Equation and equation number	Comments
% Change in the unit cost of food production sector $j$ (% change)	$d \ln unit\ cost_j = \sum_{k=sweeteners} share_{jk} d \ln price_{input\ k} \quad (1)$	Shares are cost shares (cost of input $k$ /total cost). Considers 2 prices (HFCS, sugar)
Price markup in food sector $j$ (\$ per pound)	$markup_j = price_{food\ j} - unitcost_j \quad (2)$	This markup is assumed constant; this assumption can be changed to no pass-through to consumers but cost savings to processors
Change in US refined sugar input price (cents per pound)	$dprice_{sugar} = dworldprice_{sugar} - price\ wedge$ $from\ sugar\ program \quad (3)$ See the US sugar model Appendix table for the equation determining US price of refined sugar	The new refined sugar price contains 2 effects: the removal of the tax from the sugar program and an increase in the world price

	under the program Price wedge=US refined price-world refined price	of refined sugar
Change in world price of refined sugar (cents per pound)	$d \text{ world price}_{sugar} = d \text{ world price}_{raw sugar}$ (4)	This comes from the link of the two world prices by a constant markup of 4 cents
Change in food price in sector $j$ (cents per unit)	$d \text{ price}_{foodj} = d \text{ unit cost}_j =$ $\text{unit cost}_j \left[ \text{share}_{jsugar} d \ln \text{ price}_{sugar} + \text{share}_{jhfc} d \ln \text{ price}_{hfc} \right]$ (5)	The change in unit cost from lower sweetener prices passed on to food prices
% Changes in input demand for sweeteners(sugar, HFCS) in food industries (percent changes)	$d \ln \text{ input use}_{sugarj} = d \ln \text{ output}_{foodj} +$ $\sum_{k=sugar,hfc} \text{elasticity}_{sugar kj} d \ln \text{ price}_{input k}$ , and $d \ln \text{ input use}_{hfcj} = d \ln \text{ output}_{foodj} +$ $\sum_{k=sugar,hfc} \text{elasticity}_{hfc kj} d \ln \text{ price}_{input k}$ (6)	the elasticities are the own and cross price elasticities of sweetener demands in food sector $j$ . these elasticities are set to -0.2 for own prices and +0.1 for cross price effects as explained in the report
Change in aggregate demand for sugar and HFCS in food processing (all sectors) (Tons of refined sugar and tons of HFCS)	$d \text{ total input use}_{sugar} = \sum_{j=1}^{11} d \text{ input use}_{sugar j}$ , and $d \text{ total input use}_{hfc} = \sum_{j=1}^{11} d \text{ input use}_{hfc j}$ (7)	This is just the sum of the changes in input in each food sector (see (6)) summed up over the 11 food sectors.

Equilibrium in food industry $j$ (units in real dollars with price set to 1 in 2007)	$\text{output}_{foodj} + \text{import}_{foodj} = \text{export}_{foodj} + \text{demand}_{foodj}$ (8)	Supply (import+domestic output)=demand (export + domestic demand) in each food sector
Imports of SCP food items per food sector (food units in real dollars)	$\text{import}_{foodj} = \text{intercept}_{importj} + \text{slope1}_{importj} \text{ lagged } \text{import}_{food} + \text{slope2}_{importj} (\text{price}_{rawsugar} / \text{world price}_{raw sugar})$ (9) all slopes are positive and specific to HS chapters mapped back into NAICS sectors. Imports are constrained to be non-negative	This specification reflects current FAPRI equation. We could use the ratio of refined sugar prices as the driver of imports rather the raw sugar price ratio
Exports of SCPs (food units in real dollars of exports)	$\text{export}_{foodj} = \text{intercept}_{exportj} + \text{slope}_{exportj} (\text{price}_{rawsugar} / \text{world price}_{raw sugar})$ (10) the slope is negative and sector specific.	Is in (9), the price ratio could be for refined sugar rather than raw sugar
Food demand in sector $j$ (real dollars units)	$\text{demand}_{foodj} = \varepsilon_{foodj} + \sum_{k=1}^2 \text{price}_{foodk} v_{jk}$ $+ \chi_j \left[ \text{Income} - \sum_{k=1}^{12} \varepsilon_{foodk} \text{price}_{foodk} - \frac{1}{2} \sum_{k=1}^{12} \sum_{i=1}^{12} (\text{price}_{foodk} v_{ij} \text{price}_{foodi}) \right]$ (11)	Elements $v_{ij}$ come from a symmetric negative definite matrix calibrated on price elasticities and levels of demand quantities and prices. elements $\varepsilon$ are also calibrated from similar data. $\chi$ is derived from income elasticities and demand and income levels

Marshallian demand price elasticity (unit less)	$\eta_{jk}^M = [v_{kj} - \chi_j (\epsilon_k + \sum_{t=1}^{12} v_{kt} price_{foodt})] \frac{price_{foodk}}{demand_{foodj}}$ (12)	Elasticity values are used in combination with levels of prices and demand to identify parameters $\epsilon$ and $v$
Income elasticity (unit less)	$\eta_{jt} = \chi_j \frac{Income}{demand_{foodj}}$ (13)	Parameters $\chi$ are recovered using elasticity estimates, income and demand levels
Equivalent variation (dollars)	$EquivalentVariation = (Income - \epsilon' price_{new_{food}} - \frac{1}{2} price_{new_{food}}' V price_{new_{food}}) \exp(\chi' (price_{old_{food}} - price_{new_{food}})) - (Income - \epsilon' price_{old_{food}} - \frac{1}{2} price_{old_{food}}' V price_{old_{food}})$ (14)	Matrix $V$ is made of the elements $v$ in previous equations. Similar remark for vectors $\epsilon$ and $\chi$ . $\exp$ is the exponential function
Relative change in labor use in industry $j$ (workers)	$dlabor\ use_j = (labor\ use_j / output_{foodj}) doutput_{foodj}$ (15)	The change in labor is driven by the scale effect in these industries. No price effect is included because sweetener and labor have small cross price responses.
Total change in labor (workers)	$dtotal\ labor\ use = \sum_{j=1}^{12} dlabor\ use_j$ (16)	Just a simple aggregation
Change in profits in food processing sector $j$ . (dollars of profits)	$dprofit_j = price\ markup_{foodj} (doutput_{foodj})$ (17)	

Next, in equation (6) we look at the demand for sweeteners in the US. To see what will happen to sugar and HFCS uses under sugar reform, we express the intermediate demands for sweetener (sugar, HFCS) in each food industry  $j$  as they are implied by constant return to scale. They are the sum of a scale effect coming from an expansion of food output and consumption after liberalization and the effects of lower input prices multiplied by the price elasticities of input demand with respect to sweetener prices. These price and scale effects are summarized in equations (6).

The cross and own-price elasticities of the sweetener input demand are based on Miao et al. and reflect the consensus view that demand for commodity input tends to be price inelastic.

Then, these sectoral input uses have to be aggregated over all food industries to yield the total intermediate use of refined sugar and HFCS in food industries in the US. This aggregation is shown in equation (7).

### ***Food industries trade and equilibrium***

Next, we address the expansion of domestic output (and consumption) of food processing industries to derive the scale effects  $d \ln output_{foodj}$  in each industry  $j$  resulting from the sugar reform. The scale effect boosts sugar and HFCS input demand beyond their response to price effects. From market equilibrium in each food industry  $j$ , we know that the sum of domestic production and imports is equal to the sum of domestic consumption (domestic demand) and export demand (foreign demand for US food goods), as shown in equation (8).

With the sugar program removal, several SCP imports decrease and SCP exports increase because of the new parity between US and world sugar prices; domestic demand increases through lower food prices, These 3 effects summed up in equation (8) give the expansion of output in sector  $j$  in the 12 NAICS industries analyzed in the investigation. We explain the specification of the three components (imports, exports, domestic demand) sequentially.

Imports of processed food are characterized by significant trade diversion to bypass the expensive sugar TRQ system. Some of these SCP imports would vanish to a great extent without the sugar program rationale as they represent an uncompetitive way to bring in sugar or compete with domestic SCPs in the US under unfettered markets. Other SCP imports represent genuine trade integration and are little affected by the change in the sugar program.

Looking at imports by HS chapter, in chapter 17, three quarters of these imports are sugar confectionery. These would vanish entirely and revert to US food industries. The last quarter represents imports that would “survive” the removal of the sugar program. In chapter 18, about three-quarters of the imports are bulk chocolate confectionery ingredients and one quarter retail. Most of the bulk trade too would fade away as there is no advantage to originating the cocoa portion via Mexico and would be replaced by US substitutes. Chapters 19, 20, and 22 imports reflect trade integration growth caused by greater integration in NAFTA economies rather than the sugar program distortions. In HS chapter 21 – the main items are bulk food preparations like iced tea and other beverage mixes, and gelatin/sugar mix. Import of those would probably decline considerably and be replaced by domestic substitute. We posit these would decrease considerably but not vanish.

Changes in SCP imports are driven by the sensitivity of these imports to the difference between the high sugar price and the world price of sugar. “Trade diversion” imports are highly sensitive to this relative price. Accordingly, we disaggregate imports of SCPs into 3 groups.

Imports under HS 17 and 18 are a function of the ratio of US and world sugar prices with a very high elasticity and lagged SPS imports under the same chapter. There is a lot of persistence in these imports – they trend up-- under the sugar program and the lagged response captures the persistence. Once the sugar program is removed the 2 sugar prices are at parity and given the strong positive price response, these imports nearly vanish. Imports under chapter 21 follow a similar logic but with a more moderate decrease once the relative prices reach parity, to reflect the fact that not all imports under HS 21 constitute trade diversion to bypass the sugar TRQs. Third, imports under HS 19, 20, and 22 respond minimally to the relative sweetener prices and would continue their trending up reflecting genuine trade integration. The generic specification of imports of SCPs is shown in equation (9).

These imports under HS are mapped to NAICS imports using US Census concordance Appendix tables between HS and NAICS classification obtained from US Census. Grossly the concordance maps chapter 17 to 311340, chapter 18 to 311330, chapter 19 to 31181, chapter 20 to 31142, chapter 21 to 311920 and 311930, (roughly 50% each), and chapter 22 to 31211.

Exports of SCPs ( $export_j$ ) do not show persistence (no clear time trend). The higher the US sugar price is relative to the world price, the less competitive these exports are. Hence we assume that food export demands  $export_j$  respond negatively to the relative (US/world) price of raw sugar as shown in equation (10).

Next, we turn to domestic food demand. The approach follow the approach used in the 2000 GAO study but the demand is for both US and imported goods, which are treated as perfect substitutes for tractability. Else, the approach follows a similar logic.

The LINQUAD incomplete demand systems approach (LaFrance 1998) is flexible in its ability to reflect

consumer preferences by incorporating the quadratic price term. The LINQUAD incomplete demand system approach is easy to calibrate while imposing proper curvature (Beghin, Bureau, and Drogué, 2004) based on income and own-price elasticities. The system leads to an exact welfare measure for the final consumer.

The LINQUAD Marshallian demand equations for food goods are shown in equation (11). The specification is linear in income and quadratic in food prices. The demands are well-behaved by imposing structure on the Slutsky substitution matrix represented by elements  $v$  in equation (11). The Marshallian price elasticity for food  $j$  with respect to the price of food  $k$  is shown in the Appendix table along with the income elasticity of demand. Equations (11) through (13) are used in the calibration to recover the preference parameters using estimates of the elasticities and levels of prices and quantities. Then the same parameters allow to specify and calibrate the welfare measure for the consumer. This is explained next.

### ***Welfare measure for the US consumer***

When the sugar program is removed, new lower prices prevail for food since the unit cost of these food goods decreases as explained previously. These new prices lead to welfare gains measured by the equivalent variation (EV) relative to original higher prices. The EV is shown in equation (14). It should be interpreted as the dollar amount the consumer would have to be given to reach the same higher utility reached under world prices, but under the sugar program and higher food prices.

### ***Employment Effects***

Employment effects follow from equation (8) and can be computed recursively because labor hardly responds to sugar input prices. The price of labor is assumed constant because these industries would be too small to influence wages. Labor is a derived demand for the labor input in the NAICS industries. Labor is not a direct substitute for sweetener. To keep matters simple we assume that labor use in NAICS industry  $j$  just depends on the scale of activities  $output_{food}$  following our constant return to scale assumption and the absence of labor price effect.

Total change in labor use in food processing industries is computed by aggregating the labor changes over all food industries of interest. These two changes (sectoral and aggregate) are shown in equations (15) and (16). The data on labor use come from US Census data, survey of manufacturers. Values are available for 2010. However, the last year detail material data are available for is 2007, so we use labor data for 2007 as well to calibrate these labor effects consistently. Employment in the baseline is kept proportional to the projected output of each sector.

### ***Margins of food processors/retailers***

Each food processor/retailer marks up the unit cost of production to sell to consumers. Assuming the constant price margin, then consumer prices fall as much as the unit cost does. Consumers benefit from price decreases (in cents) equivalent to the cost savings. The changes in margins (gross returns above cost) of the food processors/sellers are then equal to the price markup multiplied by the expansion of output coming out of equation (8). Other markup behaviors can be assumed. The only tradeoff taking place is between consumers and food processors/sellers. With the removal of the sugar program, the aggregate gains to sugar users (processors *cum* consumers) increase by nearly the same amount, regardless of how the gains are distributed between the two types of agents. This result was also present in the GAO analysis.

## **Calibration of the New Model Component**

### ***Calibration of demand parameters***

This calibration approach follows similar steps as in Miao et al. (forthcoming) to select robust and central values of price and income elasticities. To recover the parameter values in the LINQUAD demand system for the food goods, measures of the income elasticity, own-price elasticity, eventual cross-price

elasticities, income prices, and consumption levels are needed.

*Income elasticity and price elasticities:* The USDA/ERS Commodity and Food Elasticity Dataset provides a collection of existing elasticities. The estimates come mostly from academic and government research, as published in journals and working papers. Additional elasticity sources include Bhuyan and Lopez (1997); Reed, Levedahl, and Clark (2003); Reed, Levedahl, and Hallahan (2005); and Chouinard et al. (2010). We follow the selection of Miao et al. (see their Appendix table 6). The selected values based on Miao et al. are shown in Appendix table 8.

**Appendix Table 8. Elasticity values for demand calibration**

Food Sector	Own price elasticity	Income elasticity
Breakfast cereal 31123	-0.47	0.23
Sugar cane beet 31131	-0.50 (changed to 0-1)	0.05
Choc & confec. 31132 Confec. Mfg 31133 Nonchoc confec 31134	-0.10 (Miao et al. use 0.5)	0.05
Frozen food 31141	-0.85	0.38
Fruit & Veg can 31142	-1.97	0.49
Ice cream 31152	-0.83	-0.17
Bread & Bakery 31181 Cookies, cracker 31182 Snack food man 31191	-0.47	0.23
Flavoring syrup 31193	-0.85	0.38
Soft drink 31211	-0.93	-0.03

*Income:* Annual GDP data come from Global Insight and are the same as the data used in the FAPRI model. We calibrate the demand system on 2007 data to recover parameters  $\chi$ ,  $\epsilon$ , and  $\mathbf{V}$ . Then, 2007 initial prices are linked to the producer price index for food industries and its projection from Global Insights. Income projections are also used and food demand for the 12 sugar-intensive goods is projected to 2020. Income projections are from Global Insight as explained in previous sections.

*Unit cost, price and quantities:* We use the value of shipments from the 2007 Survey of Manufacturers for the 12 sectors indicated above and in Appendix table 1. All prices are initially set equal to 1, and expenditures are read as quantities for domestic goods. Prices are set up above unit cost by the seller's margin by 10 cents as explained in the text.

Similarly, matching imports and export values are used to define import and export quantities with normalized prices equal to 1. This type of price normalization is often used in models for which individual price data are not available. Consumer expenditure shares are derived by taking the ratio of the value of shipments plus imports net of exports over the income estimate. In addition, for sugar shipments (sector 31131), we disaggregate shipments going into food processing as intermediate demand and those going to final consumers. To do so we use USDA's Sugar and Sweetener Situation and Outlook Appendix table 20a--U.S. sugar deliveries for human consumption by type of user, calendar year.

*Trade flows:* Trade data for sugar come from USDA and trade data for SCPs come from Promar International based on USDA data and HS classification and from "USA Trade on line" from the Census Bureau based on the NAICS sectoral classification. The detailed mapping of HS chapters into NAICS is available upon request.

***Calibration of output and derived demand for sugar in food processing***

We use data on sweetener expenditures for all NAICS industries of interest for 2007. We also use wholesale prices of sugar and HFCS, hence, we can estimate the sugar and HFCS use by industry. Elasticities of input demand are set with the own-price elasticities at -0.2 and the cross-price elasticities at +0.1.

We also know how much raw sugar goes into raw sugar refining as we know the imports of raw sugar and how much raw sugar is produced in the US. The sum of the two and their cost is known. This information allows us to calibrate the cane refining industry for which we have data from US census –we have value of shipments and the wholesale of sugar so we can estimate refined cane sugar output. We compute a gross margin for the cane refining industry and its changes with the sugar reform using wholesale price of refined sugar and the raw sugar price.